Perceived employability and the Great Recession:

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Effects of the macro-economic context



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The "Great Recession" has raised unemployment rates throughout the world and continues to affect lower and higher educational levels

(ILO 2013; Katz 2010; Kroft et al. 2016)

Economic situation is reported in the media: shapes public discourse and individuals' expectations of future developments

Study Focus

(Garz 2013; Hollanders/Vliegenthart 2011)



Research Questions



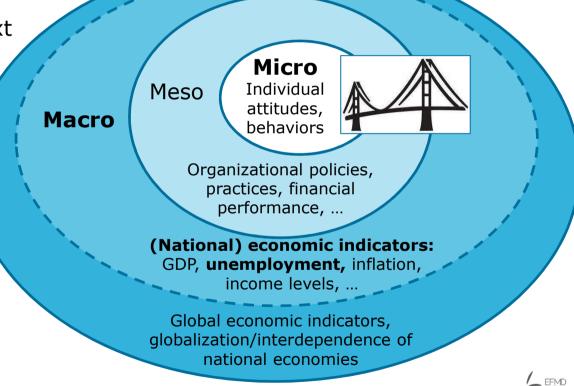
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How does the economic context affect individuals' perceived employability? (Structural predictors)

How do micro-level variables affect perceived employability? (Individual predictors)

Does the Great Recession play a role?



Employability



Dimensions/views of employability

- Macro, meso, micro levels of analysis (Vanhercke et al. 2014)
- Ability to find and sustain employment (Green et al. 2011)
- Objective vs. subjective employability (Vanhercke et al. 2014)

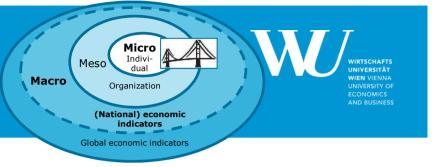
Focus of current study

- Micro-level
- Subjective, i.e., perceived
- Finding (adequate) employment on external labour market

",the individual's perception of his or her possibilities of getting new employment" (Berntson/Marklund 2007: 281)



Employability: Structural and Individual Predictors



- Labour market job availability → objective employability (Berglund et al. 2014; Forrier et al. 2009)
- Objective employability → perceived employability (PE) (Berntson et al. 2006; Green et al. 2011)

H1: National unemployment rate is **negatively** related to PE.

- Human capital investments increase career success and PE (Berntson et al. 2006; Judge et al. 1995; Wittekind et al. 2010)
- Current career success (income, ascribed) signals that one possesses career capital, thus employability (Connelly et al. 2011; Judge et al. 2010)

H2/3: Income/ascribed career success is **positively** related to PE.



Career Success as a Moderator



- Individual's skills and qualifications → obj. employability (Berglund et al. 2014; Wittekind et al. 2010)
- Shortage of jobs puts employers in a power position to select individuals with highest career capital (higher expected job performance)
- Career capital is signalled via current career success and income

H4a/H4b: The **negative** relationship between unemployment rate and PE is **weaker** for individuals with **high** income/ascribed career success.



Economic Context as a Moderator I

- Great Recession affects economies and labour markets more severely and persistently than previous periods of stagnation (Elsby et al. 2010; Hout et al. 2011)
- Current crisis also affects highly educated individuals (Katz 2010; Kroft et al. 2016)
- Economic situation reported in the media shapes public discourse and individuals' expectations of future developments (Garz 2013; Hollanders/Vliegenthart 2011)
- Ongoing negative outlooks may create heightened awareness of one's vulnerability for potential job loss.

H5: The **negative** relationship between unemployment rate and PE is **stronger** for the "Post-Crisis" period (2009-) than for the "Pre-Crisis" period (-2008).



Economic Context as a Moderator II

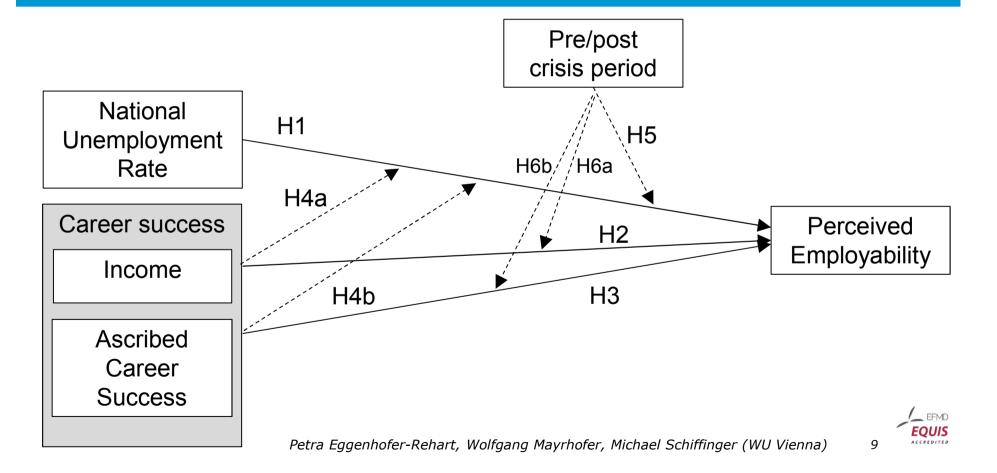
- Educational level had stronger effects on PE during economic decline as compared to economic upturn (Berntson et al. 2006)
- Greater differences btw. people with low vs. high qualifications regarding PE during economic downturn (Green et al. 2000)
- Economic downturn: Increased awareness of human capital as a critical enabler of employability
- Similarly: Career capital (signalled via career success indicators) may play a more critical role during recession

H6a/H6b: The **positive** relationship btw. income/ascribed career success and PE is **stronger** for the "Post-Crisis" period than for the "Pre-Crisis" period.



Overview of Hypotheses





Research Design



- Vienna Career Panel Project (ViCaPP) www.wu.ac.at/vicapp
 Current study: Graduation cohorts 1990 (n=156; 37% female), 2000 (n=510; 45% f)
- Dependent variable: Perceived employability (PE). Single-item measure ("How easily would you be able to find a new job as good as the previous one?" 1;11)

Independent variables:

- National unemployment rate
- Career success:
 - Salary (attained rank within the sample)
 - Career success ascribed to individual by others in work context (1;11)

Moderator variable:

- "Pre-crisis" period (2003-2008) vs. "Post-crisis" period (2009-2013)
- Control variables: Cohort, age, gender
- Method: Mixed linear model for longitudinal data (e.g., McCulloch/Searle 2001)

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Results: Main Effects



n=664	Unemployment rate (H1)	Income (H2)	Ascribed career success (H3)
(Constant)	6.84 (.08) **	6.32 (.12) **	5.34 (.22) **
Effect on PE	58 (.17) **	.01 (.00) **	.17 (.00) **

** *p* < .01 (one-tailed); standard errors (s.e.) in parentheses



Results: Career Success as a Moderator

Unempl. Rate Unempl. Rate 7,5 •••••a.c.s. -1 sd -a.c.s. +1 sd -a.c.s.0 n=664 x Income x ACS (H4a) (H4b) (Constant) 6.83 (.08) ** 6.84 (.08) ** perceived employability Unempl. Rate -.75 (.18) ** **-.61** (.17) ** Income .01 (.00) ** Ascribed career .17 (.00) ** success (ACS) Unempl. Rate 5.5 -.01 (.00) .17 (.08) * x Income / ACS -0,4 -0,2 0 0,2 0,4 % unemp (deviation from centered mean) 0,2 -0,6 0,4 0,6 ** p < .01, * p < .05 (one-tailed); standard errors (s.e.) in parentheses EFMD

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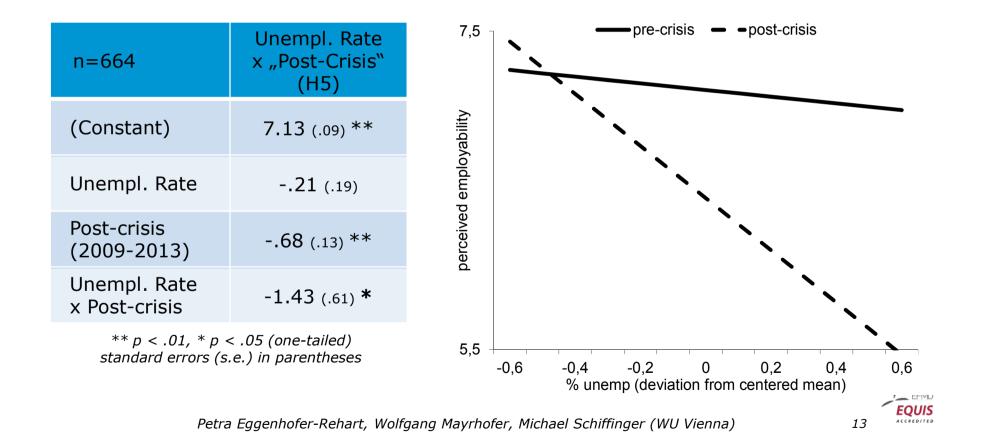
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Results: Context as a Moderator I





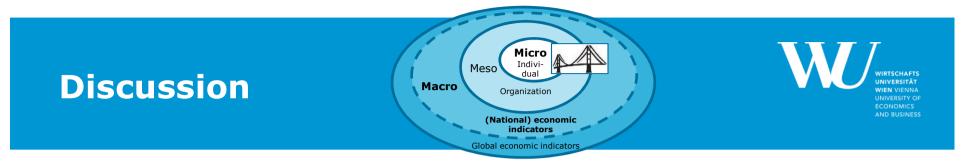
Results: Context as a Moderator II



n=664	Pre-/Post Crisis x Income (H6a)	Pre-/Post Crisis x Ascribed Career Success (H6b)
(Constant)	6.55 (.14) **	5.47 (.32) **
Pre-/Post Crisis	57 (.19) **	45 (.43)
Income	.01 (.00) **	-
Ascribed career success (ACS)	_	.19 (.04) **
Pre-/Post-Crisis x Income / ACS	01 (.00)	04 (.05)

** p < .01, * p < .05 (one-tailed); standard errors (s.e.) in parentheses





- *H1* National unemployment rate negatively related to PE: *Context (structure) is reflected in people's perceptions of their own position within the context.*
- H2
 H2 Income and ascribed career success positively related to PE: Current career success as a signal of one's career capital, increases expectations of future career success.
- H4a Ascribed career success buffers expected threat from context to one's employability: Others' perceptions shape influence of context on self-perception
- H4b Income does not: Threat of status loss? "Employability" ≠ "Employability"
- H5 Great Recession has increased people's awareness of threats from context to their individual career prospects: **Are self-perceptions shaped by intensified public discourse and/or observations in one's own social context?**

H6ab Great Recession has not strengthened the role of career succes as a signal of E.: Past career success as a context-independent signal of one's career capital

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