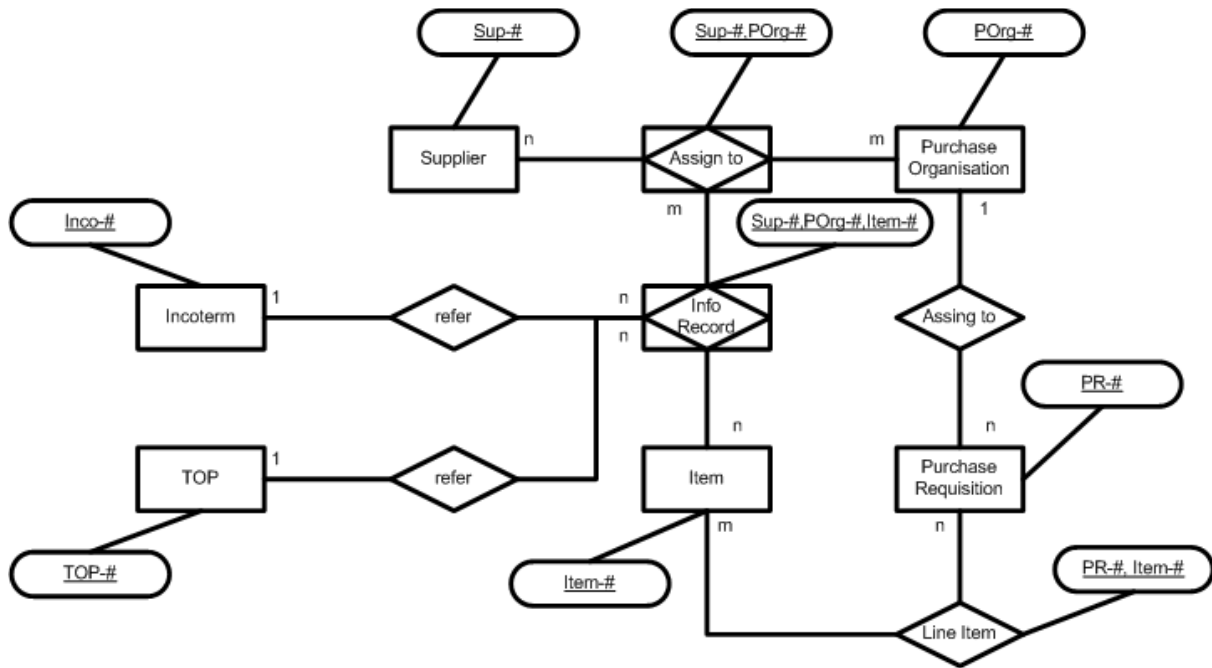


## **Purchasing - Incoterms - Terms of Payment (TOP)**

Source: [Hohe99], adapted by Farid El Masri, adjusted by Gerhard Pokorny

### **Transfer the following verbal description into an ERM:**

- a) Suppliers (Sup-#) are assigned to purchase organisations (P-Org#) and supply a number of items (Item-#) to purchase organisations. This information is stored in information records.
- b) The enterprise operates with a quantity of possible TOPs (TOP-#) and incoterms (Inco-#). Each information record refers to one TOP and one incoterm.
- c) Lists of purchase requisitions (PR-#) are uniquely assigned to purchase organisations and consist of one or several materials (Line Items) which have to be ordered.



Supplier

<u>Sup-#</u>	..

Purchase Organisation

<u>POrg-#</u>	..

Assign to

<u>Sup-#</u>	<u>POrg-#</u>	..

Purchase Requisition

<u>PR-#</u>	<u>POrg-#</u>	..

Item

<u>Item-#</u>	..

Line Item

<u>PR-#</u>	<u>Item-#</u>	..

Info Record

<u>Sup-#</u>	<u>POrg-#</u>	<u>Item-#</u>	<u>Inco-#</u>	<u>TOP-#</u>	...

Incoterms

<u>Inco-#</u>	..

TOP

<u>TOP-#</u>	..