

# Shall I Sell or Shall I Wait: Optimal Liquidation under Partial Information with Price Impact

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# Introduction

**Context.** Liquidation of large amount of a given asset typical problem on financial markets.  $\Rightarrow$  large literature on *optimal portfolio execution*.

**Two classes of models** (according to [Gatheral and Schied, 2013a])

- *Market impact models.* Here one specifies price process for a given execution strategy. Market impact depends on size of the transaction and on the speed of trading. Fundamental price (price when the trader is inactive) usually a diffusion ([Almgren and Chriss, 2001a].)
- *Order book models.* Here one specifies dynamics of limit order book  $\Rightarrow$  endogenous price impact. Again mostly diffusion models.

## Our setup: a point process model

We consider a novel market impact model where the asset price  $S$  follows a *pure jump process*.

### Interesting features:

- Local characteristics (intensity and jump size distribution) of  $S$  depend on the liquidation rate  $\Rightarrow$  (permanent) price impact.
- Local characteristics depend on an unobservable Markov chain  $Y \Rightarrow$  Liquidity and trend of the market are random and not directly observable; Stochastic filtering is used to estimate state of  $Y$

Setting captures *typical features of high frequency data*:

- In reality the bid price is constant between events
- Introducing (unobservable)  $Y$  in the price dynamics helps to reproduce clustering in inter-event durations
- $Y$  can be used to model the feedback effect from the trading activity of the rest of the market.

## Our contributions

- Reduction to a complete-information setup by stochastic filtering using the reference probability approach
- Resulting state process is a piecewise deterministic Markov process (PDMP) ([Davis, 1993]). We carry out a detailed analysis of optimization problem via PDMP techniques
  - We identify the optimization problem with a discrete-time Markov Decision Model (MDM)
  - We characterize value function via optimality equation for the MDM
  - We use optimality equation to characterize value function as *viscosity solution* of HJB equation and we derive a novel comparison principle for that equation
- Numerical case study for specific example

## Related literature

**Optimal liquidation.** See eg. [Bertsimas and Lo, 1998], [Almgren and Chriss, 2001b], [He and Mamaysky, 2005], [Schied and Schöneborn, 2009], [Bian et al., 2012], [Ankirchner et al., 2015], [Guo and Zervos, 2015], [Schied, 2013], [Cayé and Muhle-Karbe, 2016];

**Surveys** [Gökay et al., 2011], [Gatheral and Schied, 2013b] or [Cartea et al., 2015]

**Other point process models.** [Bäuerle and Rieder, 2010], [Bayraktar and Ludkovski, 2011], [Bayraktar and Ludkovski, 2014]. Differences to our work: trading only at jump times of a Poisson process, no partial information, order book models

**Portfolio optimization and hedging** for pure jump process [Bäuerle and Rieder, 2009], [Kirch and Runggaldier, 2004]

## The Model

Throughout we work on  $(\Omega, \mathcal{F}, \mathbb{F}, \mathbf{P})$ , for  $\mathbf{P}$  is the historical probability measure.

**The trader.** She wants to liquidate  $w_0$  units of the stock over given period  $[0, T]$ . She sells at the nonnegative  $\mathbb{F}^S$  adapted rate  $\nu = (\nu_t)_{0 \leq t \leq T}$  so that her inventory is given by

$$W_t = w_0 - \int_0^t \nu_u du, \quad t \in [0, T]. \quad (1)$$

Denote by  $S_t$  bid price of the stock at  $t$ . The *revenue* generated by strategy  $\nu$  over  $[0, t]$  is

$$\int_0^t \nu_u S_u (1 - f(\nu_u)) du,$$

where  $f$  models *temporary price impact* (nonnegative, increasing)

## Bid price dynamics

Bid price satisfies  $dS_t = S_{t-} dR_t$ . Here the *return process*  $R := (R_t)_{t \geq 0}$  is a finite activity pure jump process. Denote random measure associated with  $R$  by

$$\mu^R(dt, dz) := \sum_{u \geq 0: \Delta R_u \neq 0} \delta_{\{u, \Delta R_u\}}(dt, dz), \quad (2)$$

**Compensator of  $\mu^R$ .** Given a strategy  $\nu$ , the  $\mathbb{F}$ -compensator  $\eta^{\mathbf{P}}$  of  $\mu^R$  is absolutely continuous and of the form

$$\eta_t^{\mathbf{P}}(dt, dz) = \eta^{\mathbf{P}}(t, Y_{t-}, \nu_{t-}, dz)dt.$$

Here  $Y_t$  is the unobservable Markov chain driving the model;  $Y$  has generator matrix  $Q = (q^{ij})_{i,j=1,\dots,K}$  and state space  $\mathcal{E} = \{e_1, e_2, \dots, e_K\}$ .

**Regularity assumptions** on  $\eta$  in the paper.

## Examples

Return  $R$  follows a bivariate point process, i.e.  $\Delta R \in \{-\theta, \theta\}$  and

$$\eta^{\mathbf{P}}(t, e_i, \nu, dz) = \lambda^+(t, e_i, \nu)\delta_{\{\theta\}}(dz) + \lambda^-(t, e_i, \nu)\delta_{\{-\theta\}}(dz).$$

**Case 1:  $\eta^{\mathbf{P}}$  deterministic.** Here we assume  $\lambda^+ = c^{\text{up}}$  and  $\lambda^-(t, \nu) = c^{\text{down}}(1 + a\nu)$ , for constants  $c^{\text{up}}, c^{\text{down}}, a > 0$ . Strength of market impact is governed by  $a$ .

**Case 2:  $\eta^{\mathbf{P}}$  depends on  $Y$ .** Here we consider two-state Markov chain  $Y$  such that  $e_1$  is a 'good' state and  $e_2$  a 'bad' state, i.e.  $\lambda^+(e_1) > \lambda^+(e_2), \lambda^-(e_1) < \lambda^-(e_2)$ .

Given  $c_1^{\text{up}} > c_2^{\text{up}} > 0, c_2^{\text{down}} > c_1^{\text{down}} > 0, a > 0$  we let for  $i = 1, 2$

$$\lambda^+(t, e_i, \nu) = (c_1^{\text{up}}, c_2^{\text{up}})e_i \quad \text{and} \quad \lambda^-(t, e_i, \nu) = (1 + a\nu)(c_1^{\text{down}}, c_2^{\text{down}})e_i,$$

**Parameter estimation** via the EM algorithm (work in progress)

## Optimization problem

**Admissible strategies.** Recall that chain  $Y$  is not observable. Hence admissible strategies are  $\mathbb{F}^S$ -adapted processes  $\nu$  with  $\nu_t \in [0, \nu^{\max}]$ .

**Objective of the trader.** Define  $\tau := \inf\{t \geq 0 : W_t \leq 0\} \wedge T$  and denote discount rate by  $\rho$ . Trader wants to maximize expected discounted value of proceeds from liquidation,

$$J(\nu) = \mathbb{E} \left( \int_0^\tau e^{-\rho u} \nu_u S_u^\nu (1 - f(\nu_u)) du \right). \quad (3)$$

**Comments.**

- Liquidation value at  $T$  can be added
- Trader is assumed risk neutral
- $S$  can (and will) have nonzero drift (even for  $\nu_t \equiv 0$ )
- Restricted strategy space: only selling,  $\nu_t \leq \nu^{\max}$ .

## On the upper bound on $\nu_t$

Mathematical reasons for  $\nu_t \leq \nu^{\max}$

- facilitates application of control theory for PDMPs and construction of model via change of measure
- Viscosity solution characterization of the value function is in general not valid for  $\nu^{\max} = \infty$

**Financial justification.** Exact value of  $\nu^{\max}$  does not matter: Denote by  $J^{*,m}$  the optimal value in a model with  $\nu^{\max} = m$ .  $\{J^{*,m}\}$  is obviously increasing. We show that

$$\text{for all } m, J^{*,m} \leq S_0 w_0 e^{\bar{\eta}T},$$

where  $\bar{\eta}$  is the maximal growth rate of  $S$  for  $\nu \equiv 0$ . Hence the sequence  $\{J^{*,m}\}$  is Cauchy.

# Filtering

Standard approach for optimization under incomplete information: reduce to full information by including filter distribution in the set of state variables (separated problem)

Here unobserved process is  $K$ -state Markov chain  $\Rightarrow$  filter distribution is characterized by

$$(\pi_t)_{t \geq 0} = (\pi_t^1, \dots, \pi_t^K)_{t \geq 0} \text{ with } \pi_t^i := \mathbb{E} \left( \mathbf{1}_{\{Y_t=e_i\}} \mid \mathcal{F}_t^S \right).$$

We derive an SDE system for  $(\pi_t)$  (Kushner Stratonovich equation) using *reference probability approach* by working under equivalent measure  $\mathbf{Q}$  such that  $\mu^R$  is Poissonian random measure under  $\mathbf{Q}$ ; existing literature [Frey and Schmidt, 2012, Ceci and Colaneri, 2012] mostly based on innovations approach.

## The Kushner-Stratonovich equation

**Proposition.** The process  $(\pi_t^1, \dots, \pi_t^K)_{t \geq 0}$  solves the following SDE system:

$$d\pi_t^i = \sum_{j=1}^K q^{ji} \pi_t^j dt + \int_{\mathbb{R}} \pi_{t-}^i u^i(t, \nu_{t-}, \pi_{t-}, z) (\mu^R(dt, dz) - \pi_{t-}(\eta^{\mathbf{P}}(dz)) dt),$$

$$\text{where } u^i(t, \nu, \pi, z) := \frac{d\eta^{\mathbf{P}}(t, e_i, \nu)/d\eta_t^{\mathbf{Q}}(z)}{\sum_{j=1}^K \pi^j d\eta^{\mathbf{P}}(t, e_j, \nu)/d\eta_t^{\mathbf{Q}}(z)} - 1.$$

### Comments

- $K$ -dimensional SDE system
- Independent of specific choice of reference probability  $Q$
- Deterministic behaviour (ODE) between jumps, updating at jump times  $T_n$  of  $R$

## KS equation for two-state chain

Consider case where  $R$  is a bivariate process and  $Y$  a 2-state chain. Define point processes

$$N_t^{\text{up}} = \sum_{T_n \leq t} 1_{\{\Delta R_{T_n} = \theta\}}, \quad N_t^{\text{down}} = \sum_{T_n \leq t} 1_{\{\Delta R_{T_n} = -\theta\}}$$

Then we get following SDE for  $\pi_t^1$  (note  $\pi_1^2 = 1 - \pi_1^1$ )

$$\begin{aligned} d\pi_t^1 &= (q^{11}\pi_t^1 + q^{21}\pi_t^2)dt \\ &+ \pi_{t-}^1 \left( \frac{c_1^{\text{up}}}{\pi_{t-}^1 c_1^{\text{up}} + \pi_{t-}^2 c_2^{\text{up}}} - 1 \right) d \left( N_t^{\text{up}} - (\pi_{t-}^1 c_1^{\text{up}} + \pi_{t-}^2 c_2^{\text{up}}) dt \right) \\ &+ \pi_{t-}^1 \left( \frac{c_1^{\text{down}}}{\pi_{t-}^1 c_1^{\text{down}} + \pi_{t-}^2 c_2^{\text{down}}} - 1 \right) d \left( N_t^{\text{down}} - (\pi_{t-}^1 c_1^{\text{down}} + \pi_{t-}^2 c_2^{\text{down}}) (1 + a\nu_t) dt \right) \end{aligned}$$

**Comments.** Deterministic behaviour (ODE) between jumps, updating at jump times  $T_n$  of  $R$ ; general case in the paper.

## Optimization: Overview of theoretical results

- State process of the optimization problem is  $X := (W, S, \pi)$ ; state space denoted  $\mathcal{X}$ . This is a *PDMP* as in [Davis, 1993]
- At each jump time  $T_n$  we choose a liquidation strategy to be followed up to  $T_{n+1} \wedge \tau$ .  $\Rightarrow$  optimization problem can be identified with discrete-time Markov decision model (MDM) for  $L_n = X_{T_n}$ ,  $n \in \mathbb{N}$  ([Bäuerle and Rieder, 2011].)
- MDM-theory  $\Rightarrow$  under regularity conditions value function  $V$  is characterized by a fixed-point equation and there is an optimal relaxed control.
- Fixed point equation  $\Rightarrow V$  is value function of a deterministic control problem. Can be used to show that  $V$  is unique viscosity solution of the 'naive' HJB equation corresponding to the Markov process  $X$  ([Davis and Farid, 1999]) and to derive a comparison principle.

## State process as a PDMP

A controlled PDMP  $X$  is a jump process that follows between jumps an ODE  $\frac{d}{dt}X_t = g(X_t, \nu_t)$  and that jumps at random times; jumps governed by  $Q_X(\cdot | x, \nu)$ .

Here:  $g^1(\tilde{x}, \nu) = -\nu$ ,  $g^2(\tilde{x}, \nu) = 0$ , and for  $k = 1, \dots, K$ ,

$$g^{k+2}(\tilde{x}, \nu) = \sum_{j=1}^K q^{jk} \pi^j - \pi^k \sum_{j=1}^K \pi^j \int_{\mathbb{R}} u^k(t, \nu, \pi, z) \eta^{\mathbf{P}}(t, e_j, \nu, dz);$$

Transition kernel:  $Q_X f(x, \nu) := \frac{1}{\lambda(x, \nu)} \bar{Q}_X f(x, \nu)$  with

$$\bar{Q}_X f(x, \nu) = \sum_{j=1}^K \pi^j \int_{\mathbb{R}} f(t, w, s(1+z), \pi^1(1+u^1(t, \nu, \pi, z)), \dots, \pi^K(1+u^K(t, \nu, \pi, z))) \eta^{\mathbf{P}}(t, e_j, \nu, dz).$$

## Optimal liquidation as control problem for PDMPs

In control of PDMPs one uses *open-loop controls*: trader chooses at  $T_n < \tau$  a liquidation strategy  $\nu^n = \nu^n(t, T_n, X_{T_n})$  to be followed up to  $T_{n+1} \wedge \tau$ .

**Strategies.** Denote by  $\mathcal{A}$  the set of all  $\alpha : [0, T] \rightarrow [0, \nu^{\max}]$ . An *admissible liquidation strategy* is a sequence of functions  $\{\nu^n\}_{n \in \mathbb{N}} : \tilde{\mathcal{X}} \rightarrow \mathcal{A}$ ; the liquidation rate at time  $t$  is given by

$$\nu_t = \sum_{n \in \mathbb{N}} \mathbf{1}_{(T_n \wedge \tau, T_{n+1} \wedge \tau]}(t) \nu^n(t - T_n; T_n, X_{T_n}). \quad (4)$$

**Proposition.** Under our regularity assumptions there exists for every admissible  $\{\nu^n\}_{n \in \mathbb{N}}$  and every initial value  $x$  a unique PDMP with characteristics  $g$ ,  $\lambda$ , and  $Q_X$ .

## The PDMP problem ctd

Denote by  $\mathbf{P}_{(t,x)}^{\{\nu^n\}}$  law of  $X$  provided that  $X_t = x \in \mathcal{X}$  and that the strategy  $\{\nu^n\}_{n \in \mathbb{N}}$  is used. The associated reward function is

$$V(t, x, \{\nu^n\}) = \mathbb{E}_{(t,x)}^{\{\nu^n\}} \left( \int_t^T e^{-\rho(u-t)} \nu_u S_u (1 - f(\nu_u)) du \right),$$

and the value function of the liquidation problem under partial information is

$$V(t, x) = \sup \{ V(t, x, \{\nu^n\}) : \{\nu^n\}_{n \in \mathbb{N}} \text{ admissible liquidation strategy} \}.$$

**Remark.** This optimization problem is discrete: the strategy is chosen at  $T_n$  and the system evolves in a deterministic way up to next jump.

## Optimality equation

**Theorem.** 1. Under technical conditions the value function  $V$  is continuous and satisfies the optimality equation

$$V(t, x) = \sup_{\alpha \in \mathcal{A}} \left\{ \int_0^{\tau^\varphi} e^{-\rho u} e^{-\Lambda_u^\alpha(t, x)} \{ s\alpha_u(1 - f(\alpha_u)) + \bar{Q}V(\varphi_u^\alpha(t, x), \alpha_u) \} du \right\}$$

2. An optimal strategy exists in the space of all *relaxed* or *randomized* controls.

Here  $\varphi^\alpha$  is the flow of the vector field  $g$  and  $\tau^\varphi$  is the first exit time of the system from the state space (at  $t = T$  or at  $w = 0$ ).

## The HJB equation

The HJB equation for the optimal liquidation problem is

$$0 = \frac{\partial V'}{\partial t}(t, w, \pi) + \sup \{ H(\nu, t, w, \pi, V', \nabla V') : \nu \in [0, \nu^{\max}] \},$$

where  $H$  is given by a complicated expression involving the generator of  $X$ .

**Theorem.**  $V$  is the unique continuous viscosity solution of HJB equation with appropriate boundary condition. Moreover a comparison principle holds for that equation

### Comments

- Proof uses optimality equation and results from [Barles, 1994] on deterministic control problems.
- Different boundary conditions,  $V = 0$  only on active boundary
- We have counterexamples that show that  $V$  is non-smooth (for  $\nu^{\max} < \infty$ ) and a strict supersolution if we consider  $\nu^{\max} \rightarrow \infty$

## Case studies: Overview

We study the example where  $\eta^{\mathbf{P}}$  depends on 2-state Markov chain  $Y$  and is of the form

$$\eta^{\mathbf{P}}(e_i, \nu, dz) = (1 + a\nu)(c_1^{\text{down}}, c_2^{\text{down}})e_i\delta_{-\theta}(dz) + (c_1^{\text{up}}, c_2^{\text{up}})e_i\delta_{\theta}(dz).$$

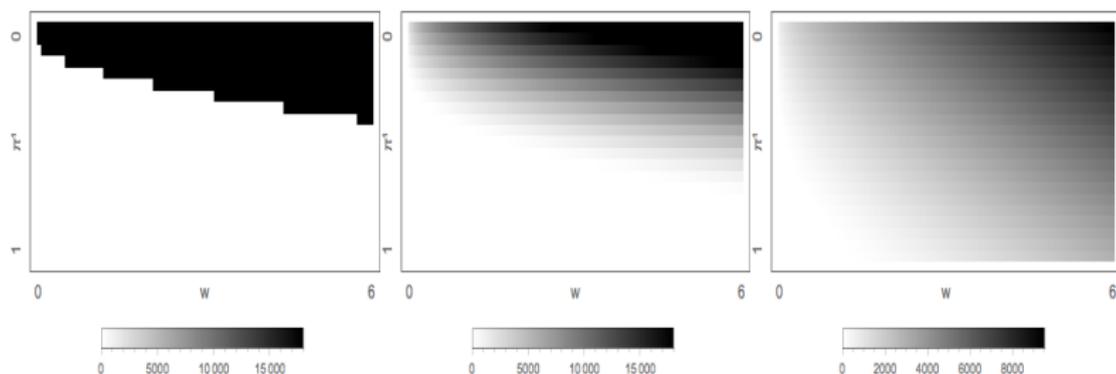
Finite differences are used to solve HJB equation numerically and to compute approximately optimal strategy; convergence follows by applying the [Barles and Souganidis, 1991]-approach.

### Parameters

$w_0$	$\nu^{\max}$	$T$	$\theta$	$a$	$c_f$	$\varsigma$	$q^{12}$	$q^{21}$
6000	18000	1 day	0.001	$4 \times 10^{-6}$	$5 \times 10^{-5}$	0.6	4	4

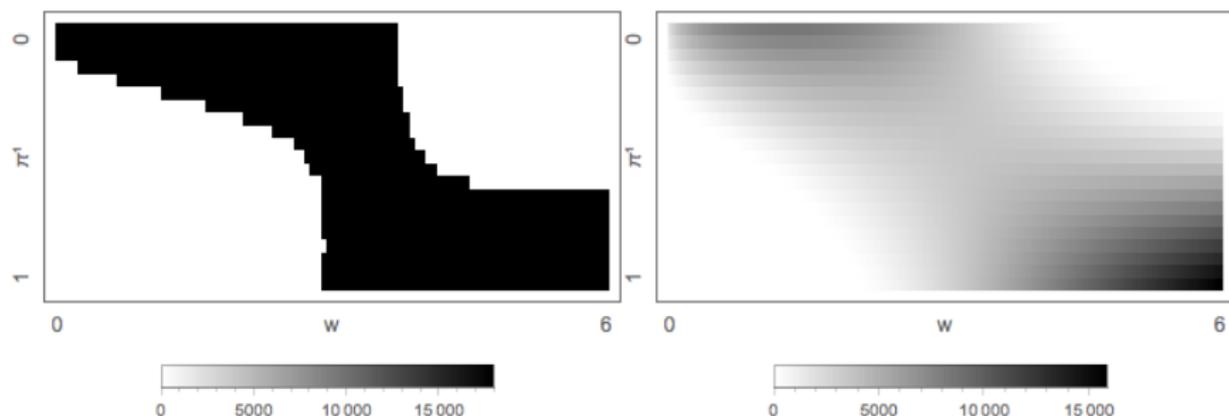
# Liquidation rate for moderate permanent price impact

Throughout  $c_1^{\text{up}} = c_2^{\text{down}} = 1000$ ,  $c_2^{\text{up}} = c_1^{\text{down}} = 950$ .



**Figure:** Liquidation policy for  $a = 410^{-6}$ ,  $c_f = 5 \times 10^{-11}$  (left),  $c_f = 10^{-5}$  (middle), and  $c_f = 5 \times 10^{-5}$  (right) and  $t = 0$ . Note the different scale in the graphs.

# Liquidation rate for large permanent price impact



**Figure:** Liquidation policy for  $c_f = 5 \times 10^{-11}$  (left) and  $c_f = 10^{-5}$  (right) for  $a = 10^{-4}$  and  $t = 0$

# Interpretation

- Temporary price impact 'smoothes out' trading behavior
- Qualitative behaviour of  $\nu$  determined by an interplay of two effects.
  - *price anticipation effect*  $\Rightarrow$  'wait' in the good state where prices are increasing on average and 'sell' in the bad state
  - *liquidity effect*.  $\Rightarrow$  sell in the good state and wait in the bad state to reduce the permanent price impact.
- For small  $a$  price anticipation effect dominates. For large  $a$  and large  $w$  liquidity effect dominates
- *Gambling region* for  $w$  large and  $\pi^1$  small

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