

## **Scope (in)sensitivity in valuations of lives and consumer goods**

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### **Abstract:**

We show that valuations for human lives become progressively scope insensitive as the number of lives at risk increases. Scope sensitivity can be increased depending on the response mode and numerical skill of individuals; however responses do not become perfectly linear. The fact that we found similar curvilinear valuations in the realm of consumer goods as well as lifesaving points towards a general psychophysical explanation underlying scope insensitivity.