

Curriculum Vitae – Florian Spitzer

Contact

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Academic Education

- Oct 2012 – Ph.D. program in Economics, University of Vienna, Austria
Thesis: “Essays in Behavioral and Experimental Economics”
Supervisors: Jean-Robert Tyran and Wieland Müller
Expected completion: October 2017
- June 2010 – May 2012 M.Sc. in Economics, thesis: “Trust and reputation – an experimental analysis of a repeated trust game with reputation mechanism”, University of Heidelberg, Germany
- Oct 2007 – May 2010 B.A. in Economics, thesis: “Experimental investigations of the efficient provision of credence goods”, University of Heidelberg, Germany
- Aug 2009 – Feb 2010 Guest student at the Department of Economics, University of Copenhagen, Denmark
- Oct 2006 – Apr 2009 Diploma degree program (Diplom) in Mathematics, intermediate diploma (Vordiplom) in April 2009, University of Heidelberg, Germany

Academic Employment

- Aug 2016 – Teaching and research associate, Institute for Markets and Strategy, Vienna University of Economics and Business, Austria
- Oct 2015 – July 2016 Teaching and research associate, Institute for Public Sector Economics, Vienna University of Economics and Business, Austria
- Sept 2012 – Dec 2015 Research associate, FWF project “Experimental investigation of labor markets” and FWF / NORFACE project “Fairness, personal responsibility, and the welfare state”, University of Vienna, Austria
- Sept 2009 – Feb 2010 Student research assistant, Centre for Experimental Economics, University of Copenhagen, Denmark
- Dec 2008 – Aug 2012 Student research assistant, Chair for Behavioral Economics, Department of Economics, University of Heidelberg, Germany

Articles in Refereed Journals

“Medical Insurance and Free Choice of Physician Shape Patient Overtreatment. A Laboratory Experiment”, with Huck, S., Lünser, G. and Tyran, J.-R., *Journal of Economic Behavior & Organization* (Special Issue on Experimental and Behavioral Economics of Healthcare), forthcoming

Contributions to Edited Volumes

“Schaffen Institutionen Vertrauen?” with Tyran, J.-R. In: Hammer, E. und Tomaschek, N. (eds.): Vertrauen. Standpunkte zum sozialen, wirtschaftlichen und politischen Handeln. University – Society – Industry. Münster: Waxmann, Bd. 2: 91-104

Research Interests

Behavioral and experimental economics, trust and reputation, markets for credence and experience goods, anti-social preferences, applied game theory

Ongoing Research Projects

“Forgiven and Forgotten. A large-scale Experiment on Trust and Reputation” (with Dirk Engelmann, Humboldt University Berlin, and Jean-Robert Tyran, University of Vienna)

“What Drives Destruction? On the Impact of Boredom and Awareness of Ownership” (with Julia Müller, Karlsruhe Institute of Technology, and Christiane Schwieren, University of Heidelberg)

“Search Frictions in Markets for Experience Goods” (with Leif Helland, BI Oslo, Steffen Huck, WZB Berlin, and Jean-Robert Tyran, University of Vienna)

Refereeing for

Games and Economic Behavior, Journal of Economic Behavior & Organization, Public Choice

Teaching Experience

Public Sector Economics (lecture for B.A. students), Vienna University of Economics and Business, Austria

Mathematics for Economists (introductory course for first year B.A. students), University of Vienna, Austria

Investigation of markets in experimental economics (seminar), University of Heidelberg, Germany

Microeconomics (tutorial for B.A. students), University of Heidelberg, Germany / University of Vienna, Austria

Macroeconomics (tutorial for B.A. students), University of Heidelberg, Germany

Academic References

Prof. Dr. Ben Greiner, Institute for Markets and Strategy, Vienna University for Economics and Business, ben.greiner@wu.ac.at, +43 (0) 131336 6021

Prof. Dr. Wieland Müller, Department of Economics, University of Vienna, wieland.mueller@univie.ac.at, +43 (0)1 4277 37486

Prof. Dr. Rupert Sausgruber, Institute for Public Sector Economics, Vienna University for Economics and Business, rupert.sausgruber@wu.ac.at, +43 (0) 131336 5618

Prof. Dr. Jean-Robert Tyran, Department of Economics, University of Vienna, jean-robot.tyran@univie.ac.at, +43 (0)1 4277 37423

Research Visits

June 2014 Social Science Research Center (WZB) Berlin, Research Unit “Economics of Change”, Berlin, Germany

June 2013 BI Norwegian Business School, Department of Economics, Oslo, Norway

Feb 2013 Social Science Research Center (WZB) Berlin, Research Unit “Economics of Change”, Berlin, Germany

Nov 2012 BI Norwegian Business School, Department of Economics, Oslo, Norway

Conferences, Workshops, Summer Schools and PhD courses

Sept 2016 11th Nordic Conference on Behavioral and Experimental Economics, Oslo, Norway (presentation: “Product Testing in Markets for Experience Goods”)

Sept 2015 Workshop “Field experiments for tax compliance”, Joint Research Centre of the European Commission, Ispra, Italy (presentation: “Tax compliance, competition, and voluntary certification – An experimental approach on how to improve tax compliance in competitive industries”)

Sept 2015 Economic Science Association European meeting, Heidelberg, Germany (presentation: “Product Testing in Markets for Experience Goods”)

Oct 2014 9th Alhambra Experimental Workshop / Alhambra meets Barcelona, Universitat Pompeu Fabra, Barcelona, Spain (presentation: “Forgiven and Forgotten. A large-scale Experiment on Trust and Reputation”)

- Sept 2014 9th Nordic Conference on Behavioral and Experimental Economics, Aarhus, Denmark (presentation: "Insurance and Competition in Markets for Credence Goods – An Experimental Investigation")
- Sept 2014 Economic Science Association European meeting, Prague, Czech Republic (presentation: "Insurance and Competition in Markets for Credence Goods – An Experimental Investigation")
- Jun 2014 Conference "5 Years of Applied Behavioral Science in Public Policy", Roskilde, Denmark
- May 2014 Workshop on Experimental Markets, BI Norwegian Business School, Oslo, Norway (presentation: "Search Frictions in Markets for Experience Goods")
- Apr 2014 Conference "Law, Governance and Behavioral Economics – an Interdisciplinary Research Perspective", Graz, Austria
- Mar 2014 2nd Experimental Day Vienna / Innsbruck, Vienna, Austria (presentation: "Insurance and Competition in Markets for Credence Goods – An Experimental Investigation")
- Jan 2014 Inaugural Winter Experimental Social Sciences Institute, NYU Abu Dhabi, United Arab Emirates
- Nov 2013 PhD course "Experimental Economics" taught by Ernesto Reuben, BI Norwegian Business School, Oslo, Norway
- Sept 2013 Conference "Applying Behavioral Insights to Policy-Making – Results, Promises and Limitations", European Commission, Brussels, Belgium
- Sept 2013 8th Nordic Conference on Behavioral and Experimental Economics, Stockholm, Sweden (presentation: "What Drives Destruction? On the Impact of Boredom and Awareness of Ownership")
- Sept 2013 Workshop Behavioral Public Economics, Vienna, Austria (presentation: "What Drives Destruction? On the Impact of Boredom and Awareness of Ownership")
- July 2013 World Meeting of the Economic Science Association, Zurich, Switzerland (presentation: "What Drives Destruction? On the Impact of Boredom and Awareness of Ownership")
- Sept 2012 Annual meeting of the German Society for Experimental Economics (Gesellschaft für Experimentelle Wirtschaftsforschung), Karlsruhe, Germany (presentation: "Insurance and Competition in Markets for Credence Goods – An Experimental Investigation")
- Sept 2012 7th Nordic Conference on Behavioral and Experimental Economics, Bergen, Norway (presentation: "Forgiven and Forgotten. A large-scale Experiment on Trust and Reputation")
- Mar 2012 1st Experimental Day Innsbruck / Vienna, Innsbruck, Austria (presentation: "Forgiven and Forgotten. A large-scale Experiment on Trust and Reputation")
- Oct 2011 6th Nordic Conference on Behavioral and Experimental Economics, Lund, Sweden (presentation: "Insurance and Competition in Markets for Credence Goods – An Experimental Investigation")
- July 2010 World Meeting of the Economic Science Association, Copenhagen, Denmark

Further Experiences (Professional and Honorary)

- 2006 – 2008 Staff member at Forschungsgruppe Wahlen (public opinion research), Mannheim, Germany
- 2003 – 2007 Member of the advisory board (Zukunftsbeirat), city marketing Mannheim, Germany
- 2003 – 2006 Member of the educational advisory board (Schulbeirat), town council Mannheim, Germany

Languages

German (mother tongue), English (fluent), Danish (basic), French (basic)

Computer Skills

MS Office, R, SAS/Enterprise Guide, stata, z-tree