

Keyword

e.g. ad tech, marketing

Location

City, state or country



Make Advertising Better



Field Sales Operations

Hamburg, Germany

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About the job:

Xandr is looking for an Analyst - Operations to support the Central Europe Management leadership team. This position is based in Hamburg and is ideal for an autonomous, intelligent and highly detail-oriented individual who gets things done.

Ideal candidate is a reliable problem solver, customer oriented, and able to work with senior executives. This role supports multiple leaders, and requires excellent communication skills, the ability to juggle responsibilities and prioritize across multiple leaders. A first experience working with executive teams in fast-paced environments, with the ability to handle sensitive information with excellent judgment and discretion is a plus.

Responsibilities:

Prepare the meetings' agenda in collaboration with the management team, actively gather notes and follow up with the respective teams about the main action items for each meeting.

Take a central role in the organization of the different local and regional events throughout the year.

Redefine and clarify the processes for the different teams.

Prepare and analyze the revenue (and other KPIs) trends on a weekly and monthly basis for the leadership team.

Support projects management with Commercial and Technical teams.

Shape and maintain the structure of the Central Europe wiki pages to provide coherence throughout the space.

Develop a thorough understanding of clients' businesses, the advertising technology industry and the competitive landscape

About your skills and experience:

An understanding of, and experience in the programmatic advertising industry is a plus.

Strong analytical and organizational skills with an eye for improvement or new initiatives.

Excellent presentation and communication skills

Willingness to share knowledge, facilitate teamwork, and maintain excellent cross-functional relationships

Ability to multi-task and juggle priorities in a rapid environment.

Bachelor's degree or higher.

Advanced MS office skills.

Fluency in both English and German.

More about you:

You are passionate about and thrive in a culture of learning and teaching. You love challenging yourself to constantly improve and sharing your knowledge to empower others.

You are the type of person who takes risks when looking for new and creative solutions to complex problems.

You want to be part of an organization with a transparent and agile environment where you can communicate freely and openly.

What's in it for you:

You'll be doing industry-changing work – our teams are building bold solutions to some of today's most exciting technical challenges

You'll be part of the global family. Xandr has offices around the world in Manhattan, San Francisco, London, Paris, Madrid, Milan, London...

You'll be encouraged to develop your career. Xandr offers a variety of internally-developed learning sessions and customized workshops.

Job ID 2054352X-1 Date posted 12.19.2020

“The best thing about working at Xandr are the people. Everyone, including our senior leaders and executives are super open, kind and responsive. It's a great feeling when you work for a company in which you can actually sit and meet with the VP or President of a business unit to discuss ideas.”

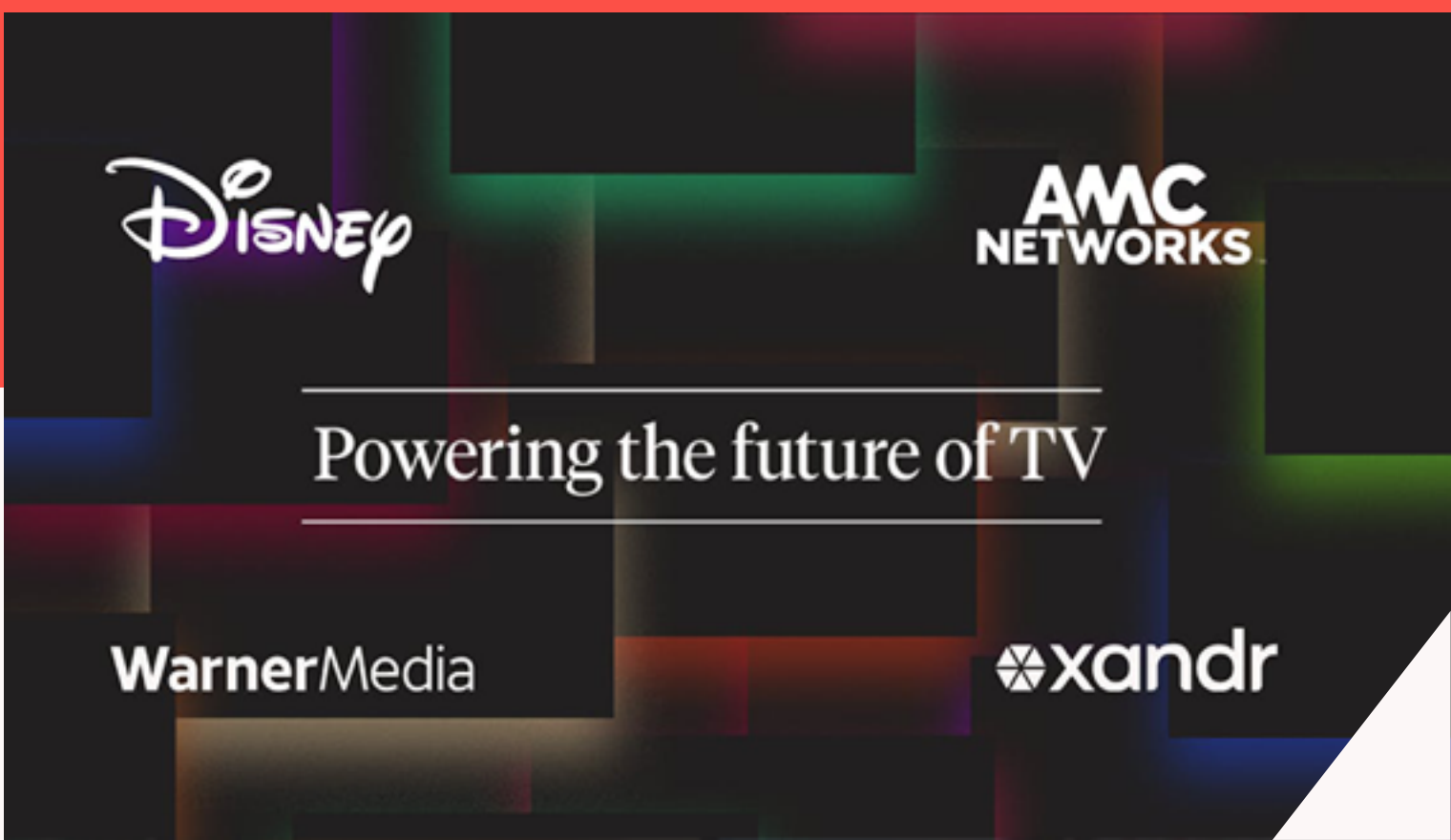
Project Manager

The Latest from our Team



Our Commitment to Social Responsibility

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Powering the Future of Advertising

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#XandrLife

#XandrLife means we're creating an incredible experience for our people, too. Learn more about what makes our culture and career opportunities distinctive.

Life at Xandr



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