# UNIV. PROF. DR. BARBARA SPORN

# WU Vienna University of Economics and Business

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### **EDUCATION**

### 1984 - 1991

WU (Vienna University of Economics and Business)

MA in business administration

(Majors: organizational behavior and theory, marketing, management information systems)

Graduation: June 1988

Ph.D. in business administration

(Majors: general business administration, organizational behavior, marketing)

Dissertation title:

University Culture and its Implications on Strategic Marketing Planning of Universities

Graduation: June 1991

Habilitation (Tenure work) completed on March 12, 1999

Title of habilitation monograph: Adaptive University Structures: An Analysis of Adaptation to

Socioeconomic Environments of US and European Universities (published in 1999)

# 1982 - 1984

University of Vienna, Austria Undergraduate classes in Law

## 1981 - 1982

Pepperdine University, Malibu, California Undergraduate classes in Psychology, English and Computer Science

### **CURRENT POSITIONS**

# Professor and Director

Institute for Higher Education Management Department of Strategy and Innovation WU Vienna University of Economics and Business

### Associate Director

**Quality Service** 

European Foundation of Management Development (EFMD)

# Deputy Program Director

Master of Science (MSc) Strategy, Innovation and Management Control (SIMC) WU Vienna University of Economics and Business

### Fellow

The Steinhardt Institute for Higher Education Policy New York University Visiting Professor - Academic Year 2018/2019

September 2018 - June 2019

- New York University
  Steinhardt School of Culture, Education, and Human Development
  The Steinhardt Institute for Higher Education Policy
- Columbia University
   Teachers College; Department of Organization & Leadership

February 2019 - June 2019

 Stanford University SCANCOR Scandinavian Consortium for Organizational Research

### **WORK EXPERIENCE**

Vice-Rector for Research, International Affairs and External Relations, 2002 - 2015 WU Vienna University of Economics and Business

Assistant (1991-1999) and Associate Professor (1999-2006)

Department of Information Systems

WU Vienna University of Economics and Business

Visiting Professor at University of Zurich, 2015 - 2016

- Department of Business Administration
- \* CHESS Center for Higher Education and Science Studies

Acting Assistant Professor at Stanford University, 1996 - 1997

School of Education

Visiting Research Fellow at Stanford University, 1997

- ❖ Stanford Institute for Higher Education Research (SIHER)
- ❖ National Center for Postsecondary Improvement (NCPI)

Visiting Research Scholar, 1992 - 1994

- New York University Stern School of Business, Department of Information Systems
- The University of Michigan School of Education
- University of California at Berkeley Center for the Studies in Higher Education

Special Assistant to the Rector at WU (Vienna University of Economics and Business) 1988 - 1991 University planning and development; collecting key data for the university; publishing of university-wide newspaper; preparing materials for decision-making at top university level

# **PROFESSIONAL ACTIVITIES**

### **BOARD MEMBERSHIPS**

- China Europe International Business School (CEIBS), Shanghai, China
- Université Paris-Dauphine Advisory Board, France
- International Professional and Academic Advisory Board (IPAAB), LUISS School of Business and Management, Rome, Italy
- Nova School of Business and Economics, Universidade Nova de Lisboa, Lisbon, Portugal

# National and International Associations and Networks

- Board Member, Austrian Agency for International Cooperation in Education and Research (OeAD-GmbH)
- Member, Austrian American Educational Commission (Fulbright Commission), Austria, 2008-2015
- ❖ Board Member, Vienna Science and Technology Fund, 2002-2015

- ❖ Member of the Executive Board and Globalization Committee, CEMS, The Global Alliance in Management Education, 2002-2015
- Chair, Partnership of International Management (PIM), 2003-2006
- Member, Board of Directors, UniManagement, Turin, 2007-2012

#### **JOURNALS**

- Member, Academic Journal Guide Committee (AJGC), Chartered Association of Business Schools, UK, 2017-ongoing
- Member of Editorial Board, Zeitschrift für Hochschulentwicklung, Austria, 2017-ongoing
- Editor "Tertiary Education and Management" TEAM , Springer (2000-2010)

### **SERVICE TO THE SCIENTIFIC COMMUNITY**

- Associate Member, Center for Higher Education and Science Studies (CHESS), 2018-ongoing
- Panel Member, Finland Academy of Science, Excellence initiative, January 2016
- Committee Member, Search Committee for professorship in organization, Maastricht University, the Netherlands, 2016

#### **MEMBERSHIPS**

- European Academy of Sciences and Arts
- ❖ German Academic Association for Business Research (VHB)
- Commission within the German Academic Association for Business Research (VHB) focused on University Management
- ❖ Academy of Management (AOM)
- Consortium of Higher Education Researchers (CHER)
- ❖ Association for the Study of Higher Education (ASHE)

### **TEACHING EXPERIENCE**

## **BACHELOR COURSES**

Strategy and Organization: Fundamentals and Application to Knowledge-Intensive Institutions

# **MASTER COURSES**

- Professional Development Workshop
- Marketing Management: Business Project Seminar
- Elective Leading Complex Organizations

### **DOCTORAL/PHD COURSES**

Higher Education Research and Management

### **RESEARCH INTERESTS**

- Leadership and organization in higher education
- University adaptation and change
- International and comparative higher education
- Globalization of higher education systems
- Business modeling for universities

# HONORS, AWARDS, AND GRANTS

## 2015

 Großes Ehrenzeichen für Verdienste um die Republik Österreich (Medal for Special Achievements in the State of Austria)

### 1999

- Research Award, Senator Wilhelm Wilfling Stiftung
   WU Vienna University of Economics and Business
- Best Paper Award, Verband der Hochschullehrer für Betriebswirtschaft (German Academic Association for Business Research)

### 1993

"Erwin-Schrödinger-Scholarship"
 Austrian Science Foundation

#### 1992

- Fulbright Scholarship, Fulbright Commission
- Scholarship of the Austrian Trade Commission
- Scholarship of the Austrian National Bank

### 1991

Scholarship for excellent achievements during doctoral studies
 WU Vienna University of Economics and Business

## **PUBLICATIONS**

### Воокѕ

- 1. Sporn, B., Adaptive University Structures: An Analysis of Adaptation to Socioeconomic Environments of US and European Universities. Jessica Kingsley, London 1999.
- 2. Dill, D.; Sporn, B. (Eds.), *Emerging Patterns of Social Demand and University Reform: Through a Glass Darkly*. Oxford: Pergamon, 1995.
- 3. Sporn, B., *University Culture and its Implications on Strategic Marketing Planning of Universities*. Heidelberg: Physica-Verlag, 1992.

# **BOOK CHAPTERS**

- 1. Meyer, M.; Sporn, B., Leaving the Ivory Tower: Universities' Third Mission and the Search for Legitimacy, in Ágnes Kövér-Van Til and Gaby Franger-Huhle (eds.): University and Society: Interdependencies and Exchange. Edward Elgar Publishing, Forthcoming. "This article has been originally published in ZFHE (Journal for Higher Education Development) Vol. 13 No. 2 in June 2018 in a slightly modified and condensed version. The longer version of the paper was published as a chapter in this volume by courtesy and with permission of ZFHE."
- 2. Sporn, B., Competition in Higher Education. In Teixeira, P. N.; Shin, J. C. (Eds.): Encyclopaedia of International Higher Education Systems and Institutions. Springer, 2017. https://doi.org/10.1007/978-94-017-9553-1\_95-1.
- 3. Sporn, B., *Adaptive University Structures: From Theory to Practice and Back*. In João Rosa, M.; Magalhães, A.; Veiga, A.; Teixeira, P. N. (Eds.): Under Pressure HEIs Coping with Multiple Challenges. Brill Sense Publishers, Forthcoming.
- 4. Badelt, Ch.; Sporn, B., *Business School's Corporate Social Responsibility: Practice What You Preach*. In Morsing, M.; Sauquet Rovira, A. (Eds.): Business Schools and their Contribution to Society, (CEMS). London: Sage Publications, 2011.
- 5. Sporn, B., Steuerung autonomer Universitäten: Erfahrungen mit der österreichischen Universitätsreform. In Von Lüde, R. (Ed.): Neue Wege der Hochschulgovernance (New Forms of University Governance). Hamburg: University Press, 2010.
- 6. Sporn, B., *Management of and in Higher Education Institutions.* In McGaw, B.; Peterson, P.; Baker, E. (Eds.): The International Encyclopedia of Education, 3rd Edition. London: Elsevier, 2010.
- 7. Sporn, B., *Informationstechnologie und NPOs*. In Badelt, Ch.; Meyer, M.; Simsa, R. (Eds.): Handbuch der Nonprofit Organisation, (4. Auflage), Stuttgart: Schäffer Poeschel, 2007.

- 8. Sporn, B., *University Adaptation and Gender Equality: A Case Study of the Vienna University of Economics and Business Administration*. In Danowitz Sagaria, M.A. (Ed.): Women, Universities, and Change: Gender Equality in the European Union and the United States. Oxford: Palgrave MacMillan, 2007.
- 9. Sporn, B., *Governance and Administration: Organizational and Structural Trends*. In Altbach, Ph.; Forrest, J. (Eds.): International Handbook of Higher Education. Dordrecht: Springer, 2006.
- 10. Sporn, B., *Trends relating to higher education reform in Europe: an overview*. In Eggins, H. (Ed.): Globalization and Reform in Higher Education. Berkshire: Open University Press, 2003.
- 11. Sporn, B., *Management in Higher Education: Current Trends and Future Perspectives in European Colleges and Universities*. In Begg, R. (Ed.): The Dialogue between Higher Education Research and Practice: 25 Years of EAIR. Dordrecht: Springer, 2003.
- 12. Sporn, B., *Universities and Science and Technology: Europe.* In Smelser, N. J.; Baltes, P. B. (Ed.): International Encyclopedia of the Social & Behavioral Sciences. Oxford: Pergamon 2001.
- 13. Sporn, B., *Informationstechnologie und NPOs*. In Badelt, Ch. (Ed.), Handbuch der Nonprofit Organisation. Stuttgart: Schäffer Poeschel, 2002.
- 14. Sporn, B., NPOs im Bildungsbereich: Internationale Entwicklungen des Universitätssektors und Konsequenzen für das Universitätsmanagement. (Nonprofit organizations and educational policies: International trends of the postsecondary industry and its implications for university management). In Simsa, R. (Ed.): Management der Zivilgesellschaft: Spezifische Herausforderungen in Nonprofit Organisationen. Stuttgart: Schäffer-Poeschel, 2001.
- 15. Gumport, P.; Sporn, B., *Institutional Adaptation: Demands for Management Reform and University Administration*. In Smart, J. (Ed.): Higher Education: Handbook of Theory and Research, Volume XIV. New York: Agathon, 1999.
- 16. Sporn, B., Current Issues and Future Priorities for Higher Education Systems: Selected Perspectives from Continental Europe. In Altbach, Ph. & McGill Peterson, P. (Eds.): Higher Education in the 21<sup>st</sup> Century: Global Challenge and National Response. New York: Institute of International Education and the Boston College Center for International Higher Education, 1999.
- 17. Sporn, B., Adaptation Processes at Universities: Organizational Implications of a Complex Environment. In Leitner, E. (Ed.): Educational Research and Higher Education Reform in Eastern and Central Europe. Beiträge zur Vergleichenden Bildungsforschung, Vol. 6. Frankfurt/Main: Peter Lang, 1998.
- 18. Maier, G; Sporn, B., *Universitäten zwischen Bürokratie und Markt. Bildungssysteme im Vergleich (Universities between Bureaucracy and Market: A Comparison of Higher Education Systems)*. In Mosser, A.; Palme, H.; Pfeiffle, R.; Pichler, J. H. (Eds.): Bildung und Bildungsauftrag. Band III, Teilband 1. Wien: Ueberreuter, 1998.
- 19. Sporn, B.; Miksch, G., *Developing an Information Strategy: Experiences from the Vienna University of Economics and Business Administration*. In OECD (Ed.): Managing Information Strategies in Higher Education. Paris: OECD Documents, 1996.
- 20. Dill, D.; Sporn, B., *The Implications of a Postindustrial Environment for the University: An Introduction.* In Dill, D.; Sporn, B. (Eds.): Emerging Patterns of Social Demand and University Reform: Through a Glass Darkly. Oxford: Pergamon, 1995.
- 21. Dill, D.; Sporn, B., *University 2001: What will the University of the 21st Century Look Like?* In Dill, D.; Sporn, B. (Eds.): Emerging Patterns of Social Demand and University Reform: Through a Glass Darkly. Oxford: Pergamon, 1995.
- 22. Sporn, B., More than Student or Staff Mobility Thoughts on a Comprehensive Research Agenda for International Education. In Institute of International Education (Ed.): Open Doors 1993-1994 Report on International Educational Exchange. New York: Institute of International Education, 1994.
- 23. Sporn, B., Eine Analyse des Zusammenhangs von Informationskultur und der Absicherung von langfristigen Erfolgspotentialen in Organisationen (Analysis of the Relationship between Information Culture and Competitive Advantages in Organizations). In Eschenbach, R. (Ed.): WU Jahrestagung 1993 Forschung für die Wirtschaft, Im Mittelpunkt der Mensch. Wien, Service Fachverlag, 1993.
- 24. Sporn, B.; Alkier, L., Frauen und EDV? Zur Situation der Frau in der EDV-Ausbildung (Women and Computing? The Status of Women in Computing Science). In Buchmayr, R.; Ivancevic, B.; Wagner, I. (Eds.): Vergleichsweise ungleich Zur Situation der Frauen in Wirtschaft, Wissenschaft und Forschung. Wien: Service-Fachverlag, 1992.

25. Sporn, B., Dienststelle für Planung und Organisationsentwicklung - Wirtschaftsuniversität Wien (Description of the Office for Organizational Planning and Development at the Wirtschaftsuniversität Wien). In Bundesministerium für Wissenschaft und Forschung (Ed.), Besondere Dienststellen für Planung und Organisationsentwicklung. Wien: Bundesministerium für Wissenschaft und Forschung, 1991.

### **ACADEMIC JOURNAL ARTICLES**

- 1. Euler, D.; Sporn, B. (issue editors) *Institutionelle Differenzierung und Profilbildung im Hochschulbereich*, Zeitschrift für Hochschulentwicklung, 2018, 13(3): 9-15.
- 2. Meyer, M.; Sporn, B., *Leaving the Ivory Tower: Universities' Third Mission and the Search for Legitimacy*, Zeitschrift für Hochschulentwicklung, 2018, 13(2): 41-60.
- 3. Rhoades, G.; Sporn, B., *Quality Assurance in Europe and the U.S.: Professional and Political Economic Framing of Higher Education Policy*, Higher Education, 2002, 43(3): 355-390.
- 4. Rhoades, G.; Sporn, B., New models of management and shifting modes and costs of production: Europe and the United States, Tertiary Education and Management, 8/1, 2002: 3-28.
- 5. Sporn, B., Building Adaptive Universities: Emerging Organizational Forms Based on Experiences of European and US Universities. Tertiary Education and Management, 7/2, 2001: 121-134.
- 6. Sporn, B., *Towards more adaptive universities: Trends of institutional reform in Europe,* Higher Education in Europe, 24/1, 1999: 23-33.
- 7. Sporn, B.; Schuster, A., *Potential for Online Grocery Shopping in the Urban Area of Vienna*. Electronic Markets, Special Issue: Electronic Commerce in Europe, 98/2: 13-16.
- 8. Sporn, B., Reforming Higher Education in Austria: Challenges and Problems, in: International Higher Education, Number 11, Spring 1998: 2-4.
- 9. Sporn, B., Managing University Culture: An Analysis of the Relationship Between Institutional Culture And Management Approaches. Higher Education, 32/1, 1996: 41-61.
- 10. Sporn, B., *Adaptation Processes at Universities: Organizational Implications of a Complex Environment.* Tertiary Education and Management, 1/1, 1995: 72-75.
- 11. Sporn, B., *Universities Facing Crises: Management of Adaptation Processes in the United States.* EDUCATIO, 1994/2: 212-220.

### **OTHER ARTICLES**

- 1. Sporn, B., Machen es die anderen besser? Das Schweizer Hochschulsystem im internationalen Vergleich, Schweizer Monatshefte, Nr. 5/6, 28-30, 2004.
- 2. Sporn, B., Convergence or difference in international higher education policy: Lessons from Europe, Ford Policy Forum, 2003: 31-44.
- 3. Sporn, B., Strategische Marketing-Planung an Universitäten kulturelle und organisatorische Aspekte eines umfassenden Prozesses (Cultural and Organizational Aspects of Strategic Marketing Planning at Universities). der markt, Zeitschrift für Absatzwirtschaft und Marketing, 121/31, 1992/2: 94-101.
- 4. Sporn, B., *The Effects of Organizational Culture on Strategic Marketing Planning at Universities.* Carolina Planning: University and Planning, 19/1, 1993: 53-55.

# RESEARCH REPORTS

- 1. Sporn, B.; Aeberli, Ch., Hochschule Schweiz. Ein Vorschlag zur Profilierung im internationalen Umfeld (Higher Education in Switzerland: Suggestion for International Profile Development). Research Report, Avenir Suisse, Zürich 2004.
- 2. Sporn, B.; Schuster, A., *Das Marktpotential für den elektronischen Lebensmitteleinzelhandel in Österreich (Market Potential for Electronic Shopping in Austria).* Research Report, Department of Information Systems, Wirtschaftsuniversität Wien, Wien 1998.
- 3. Kiessling, U.; Schweeger, T.; Sporn, B., *Nutzen des Internet für österreichische Unternehmen (Uses of the Internet at Austrian Companies)*. Research Report, Department of Information Systems, Wirtschaftsuniversität Wien, Wien 1996.

### **CONFERENCE PAPER PRESENTATIONS**

- GfHF Gesellschaft für Hochschulforschung, Annual Meeting, 7. April 2016 External Drivers for University Reform: The Case of Business Schools' Governance Relating to Performance
- CHER Consortium of Higher Education Researchers, Annual Conference, University of Cambridge, UK, 5.-7. September 2016 Governance and Performance? New business models for business schools in Europe
- ASHE Association for the Study of Higher Education
   Annual Meeting, Columbus, Ohio, US, 9.-12. November 2016
   Global positioning strategy in marketing to international students, Anglo-American and Central European style,
   Gemeinsam mit Prof. Gary Rhoades, University of Arizona, School of Education
- Annual EAIR Forum, Porto, 3.-6. September 2017 Keynote Speaker The Adaptive University Revisited: From Theory to Practice and back.

### **TALKS**

- CHESS Center for Higher Education and Science Studies Network Meeting 2. February 2016 Chancengleichheit und Hochschulmanagement
- Institut für Betriebswirtschaftslehre, University of Zürich Business Economics Research Seminar FS16, 17. May 2016 Governance and Performance: New Business Models for Business Schools in Europe
- CHESS Center for Higher Education and Science Studies CHESS Lecture, 26. May 2016, University of Zürich Die Universität zwischen Wirtschaftsrelevanz und Gesellschaftskritik Together with Prof. Antonio Loprieno, Universität Basel
- Netzwerk Hochschulforschung Österreich Quo Vadis Hochschule? Conference 4.-5. December 2017 – Panel Discussion "Forschungsgeleitet als Maxime an Österreichs Hochschulen – gilt das auch für das Hochschulmanagement?
- Steinhardt Institute for Higher Education Policy Invited Talk, November 28, 2018, NYU University Leadership in Times of Change: Examples from Europe

### **DECEMBER 2018**