

## Daniel R. Hill, MSc (WU)

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### Personal

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Born: 16 August 1980 in Fort Lauderdale, Florida, United States  
Citizenship: United States  
Residence: Austria (*Aufenthaltstitel mit freiem Zugang zum Arbeitsmarkt*)  
Languages: English (native); German (*ÖSD Zertifikat Deutsch Österreich B1*)

### Research/Academic Interests

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Ecological Economics, Energy Economics, Energy and Environmental Policy, Sustainable Development, Climate Change Policy Modeling, Policy Analysis and Decision-making, Energy Efficiency and Renewable Energy, Local and Regional Development and Policy, Energy Finance and Investment

### Education

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<i>Expected 2021</i>	<b>Vienna University of Economics and Business</b> , Austria <i>Ph.D. candidate</i> in Economics and Social Sciences Topic of dissertation: Energy efficiency and energy market investments
<i>Nov 2014</i>	<b>Vienna University of Economics and Business</b> , Austria <i>Master of Science (MSc)</i> in Socio-Ecological Economics and Policy Concentrations: Environ. Change & Policy; Globalization & Multi-level Policy Thesis: Energy Efficiency and the Principal-Agent Problem: Measuring the effect of split incentives on the Austrian residential sector
<i>May 2012</i>	<b>University of Miami</b> , Florida, United States <i>Bachelor of Business Administration (BBA)</i> , Honors Majors: Economics; International Studies
<i>Sep 2011—Jan 2012</i>	<b>Vienna University of Economics and Business</b> , Austria <i>International Study Program (Exchange Program)</i> Courses: International Monetary Systems; Ecological Economics; International Trade; Local & Regional Development
<i>May 2010</i>	<b>Palm Beach State College</b> , Florida, United States <i>Associates of Arts (AA)</i> , Distinguished Honors Honors Project: Communication in Diverse Workplaces

## Publications, Presentations and Conferences

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### Publications

- [1] Hill, D. (2015). Regional determinants of energy expenditures and the principal-agent problem in Austria. *REGION 2*(1):1-16 <http://openjournals.wu.ac.at/ojs/index.php/region/article/view/66/46>

### Presentations

- [1] Kurylchuk, K., Hill, D., & Maier, G. "Investments into the energy efficiency of buildings. The role of local and regional administrations", **21st Annual Conference of the European Real Estate Society (ERES)**, Bucharest, June 2014
- [2] Hill, D. "Classification of Instruments and Good Practice Examples which Enhance Energy Efficiency in South East Europe", **Final Conference of the Transnational Cooperation for the Improvement of Buildings Energy Performance and Efficiency (TRACE)**, Piraeus, September 2014
- [3] Hill, D. "Energy Efficiency and the Principal-Agent Problem" (Master's Thesis Poster Presentation), **WU Competence Day: Zukunftsfähiges Wirtschaften**, Vienna, November, 2014
- [4] Hill, D. "Energy Efficiency and the Principal-Agent Problem", **Young Researchers' Conference: Energy Efficiency** (World Sustainable Energy Days), Wels, February 2015

### Conferences

- Growth in Transition, Vienna, 2012
- Zagreb Energy Week, Zagreb, 2014
- Good Life for All, Vienna, 2015
- World Sustainable Energy Days, Wels, 2015

## Professional Experience

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- Aug 2018–present*      **Vienna University of Economics and Business**, Vienna, Austria  
Institute for Finance, Banking and Insurance, Department of Finance  
*Teaching and Research Associate (Prae Doc)*
- Energy efficiency finance and investment
  - Energy economics and policy
- Jul 2015–Sep 2018*      **Mondi AG**, Vienna, Austria  
Procurement Europe & International  
*Category Manager Energy*
- Natural gas and power supply contract negotiations; tendering; energy market analysis; energy management strategy development
  - Participated in industry association meetings for policy proposals regarding ETS and Energy Efficiency Directive in Brussels
  - Project management, including budgeting, design, development, deployment and stakeholder management
- Nov 2014–Apr 2015*      **OMV**, Vienna, Austria  
Energy Economics, Corporate Strategy Department  
*Internship*
- Prepared/disseminated market reports to various stakeholders for high-level strategy development; global energy market research; price modelling

## Professional Experience (cont.)

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- Aug 2013–Nov 2014*     **Vienna University of Economics and Business**, Vienna, Austria  
Research Institute for Spatial and Real Estate Economics  
*Research Assistant for SEE TRACE* ([www.see-trace.eu](http://www.see-trace.eu))
- Quantitative and qualitative analysis of energy efficiency policy implementation and technology adoption in buildings in South East Europe
  - Stakeholder management, participation in seminars, project meetings, presentation of findings
- Jun 2011–Sep 2011*     **U.S. Department of Commerce**, London, United Kingdom  
U.S. Commercial Service, U.S. Embassy in London  
*Internship*
- Market research in environmental and energy sectors, focused on the UK
  - Trade negotiation and business match-making services
- Mar 2011–Jun 2011*     **U.S. Department of Commerce**, Miami, FL, United States  
U.S. Commercial Service, U.S. Export Assistance Center of Florida  
*Internship*
- Market research in services and textile industry (South America)
  - Trade negotiations and export counseling for local firms in Florida
- Nov 2005–Aug 2010*     **Marriott International Hotels**, West Palm Beach, FL, United States  
West Palm Beach Marriott Hotel  
*Lead Bartender*
- Dec 2001–Nov 2005*     **The Walker’s Warehouse, Ltd.**, Tequesta, FL, United States  
Exercise Equipment & Supply Catalogue Company  
*Shipping & Receiving Manager*
- Aug 1998–Aug 2001*     **International Marketing Concepts, Inc.**, San Jose, CA, United States  
Prodigit, Ltd. (Taiwan) and Tempest Batteries, Inc. (Korea) Distributor  
*International Sales Coordinator*
- Liaison between US distributor and Taiwan power-supply test equipment manufacturer and Korean sealed lead-acid battery manufacturer
  - Negotiation of trade agreements and contract with manufacturers
  - Maintained customer sales accounts in North American territory

## Professional Membership

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|---|---|
| European Society for Ecological Economics (ESEE)      | Austrian Assoc. for Energy Economics (AAEE)                 |
| Alpha Kappa Psi International Business Fraternity     | European Assoc. of Environ. and Resource Economists (EAERE) |
| International Association for Energy Economics (IAEE) |   |

## Computer Skills

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Advanced: MS Office (Word, Excel, PowerPoint, Publisher, Outlook), Zotero  
Proficient: SPSS (incl. programming), MS Access, Photo editing software (GIMP, RawTherapee)  
Basic: STATA, R, VBA, XML, HTML  
Desired: LaTeX, MATLAB, Other programming languages

## Other Activities & Hobbies

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Published, Freelance Journalist for "Key Account Magazine" (Österreichischer Agrarverlag)  
English-language Proofreader, Editor and Language Trainer  
German-English Translator (academic papers, film, marketing material)  
Hobbies: Photography, cooking, sports