

FREQUENTIS

FOR A SAFER WORLD

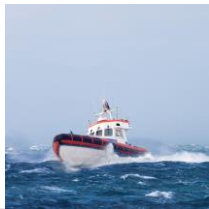


Welcome to Frequentis

Johann Schweiger

Vice President Global Sales

Specialist for
communication
and information
solutions
for safety-critical
control centres



75 years of experience in safety critical control centre solutions

Control Centre



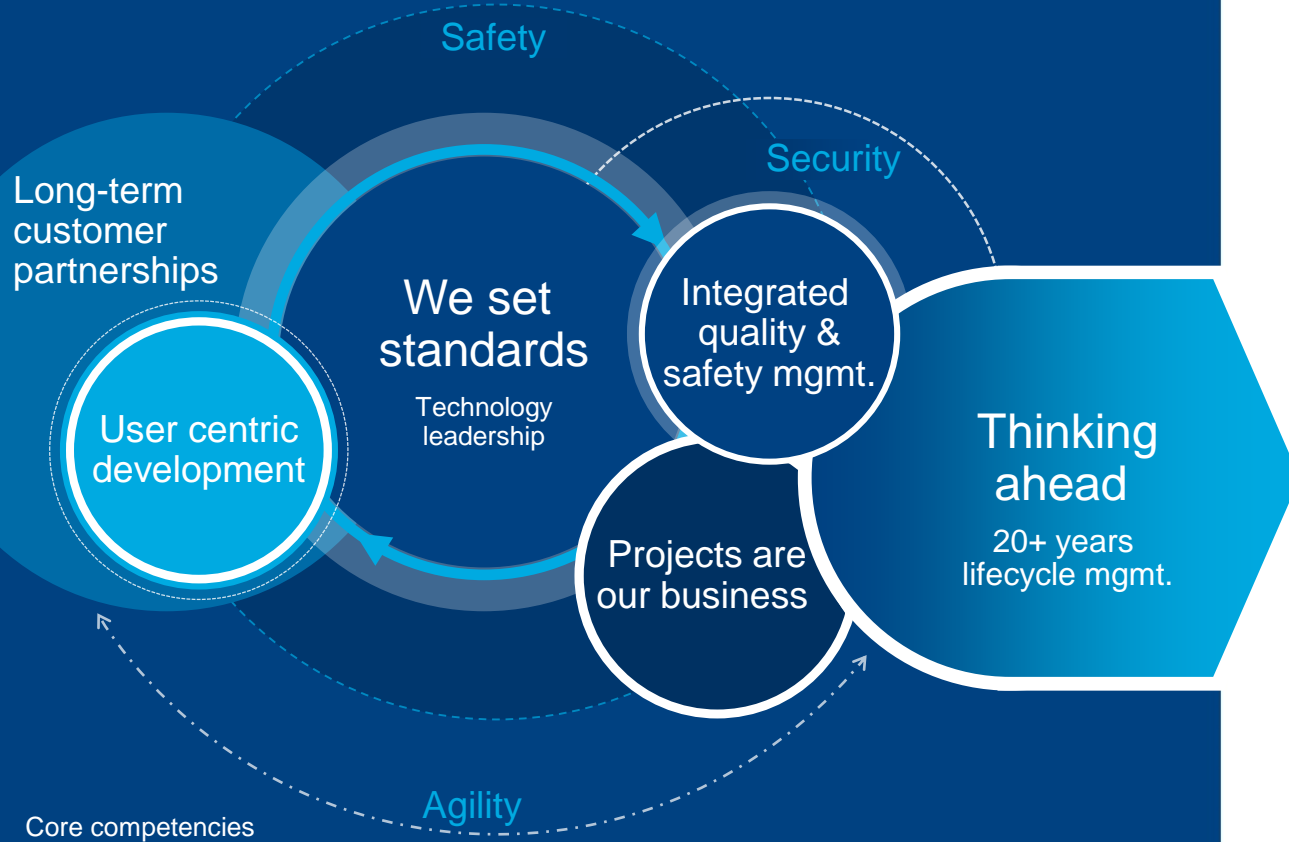
Control Working
Position



Infrastructure



Delivering the best solutions for our customers

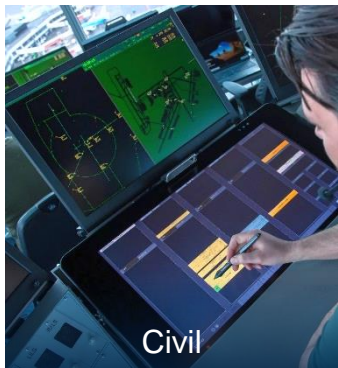


Decades of **successful collaborations** based on reliability and trust

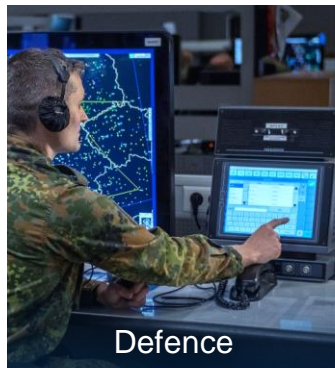


We are the only company focusing solely on safety-critical control centres

Air Traffic Management



- Air navigation service providers
- Aeronautical data service providers
- Flight information service providers
- Airports
- Unmanned traffic service providers
- Space agencies

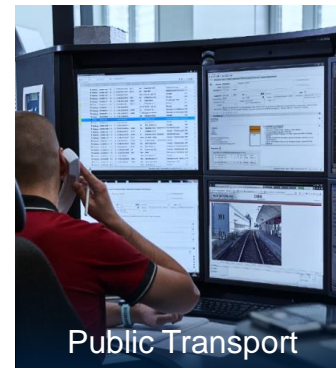


- Air force
- Army
- Navy
- Homeland security
- Joint forces

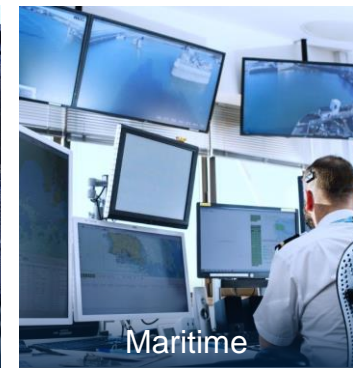
Public Safety and Transport



- Police forces
- Fire services
- Emergency and medical services
- Critical infrastructure for industries



- Heavy rail
- Urban rail



- Coast guard / navy
- Offshore
- Port authorities
- Search and rescue


Frequentis group at a glance

30+ years of profitable growth

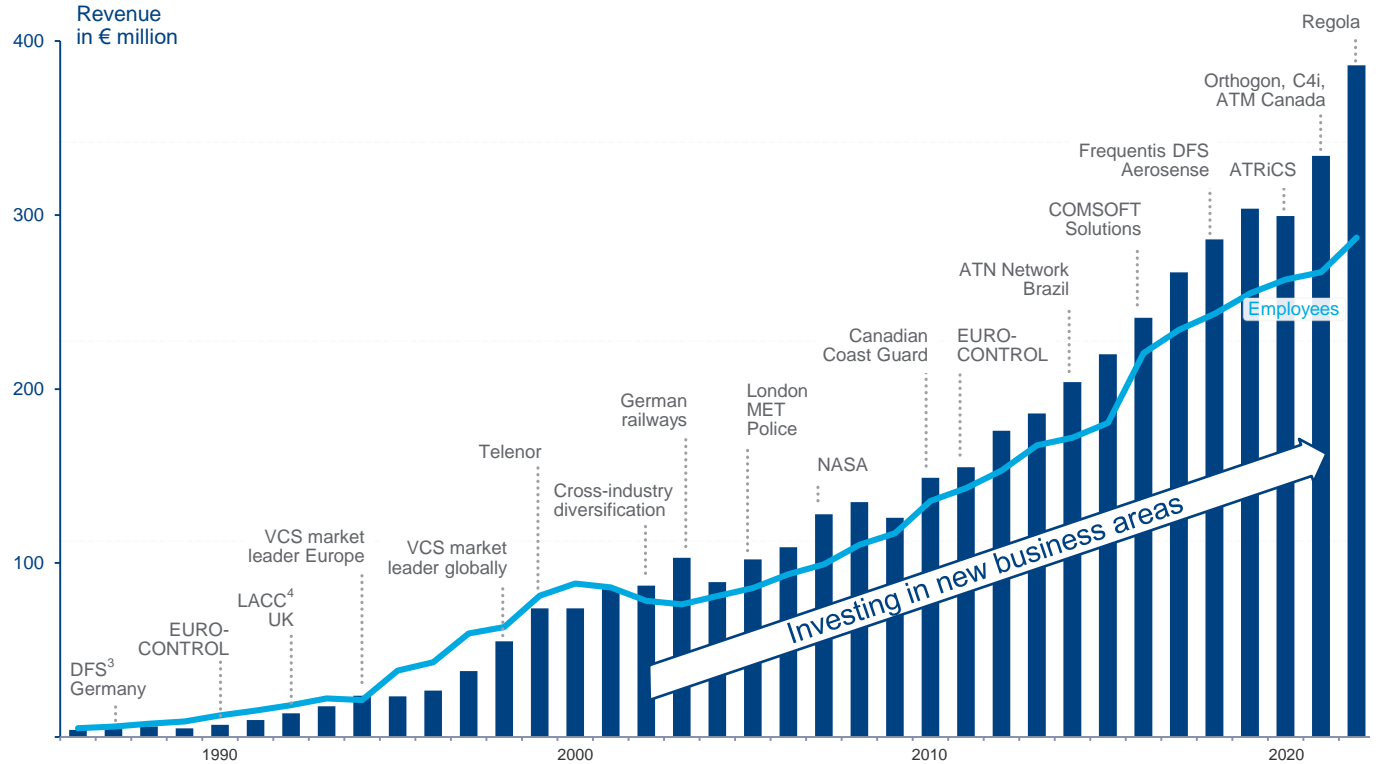
Established **1947**
Headquarters Vienna, Austria

75+
years experience with
safety-critical applications

~2,100
Employees¹


75% STEM² & specialists
50+ nations

€386m
Revenue in 2022



¹) Average 2022, in full-time equivalents (FTE); ²) Science, Technology, Engineering, Math ³) Deutsche Flugsicherung ⁴) London Area Control Centre, operated by NATS

(as of: 04/2023)

500+
customers

150+
channel partners

150
countries

>90% of our customers are government agencies



40,000+
working positions using
Frequentis solutions



33%
of the world safer with
Frequentis networks



90% of all air
passengers globally served
by Frequentis customers

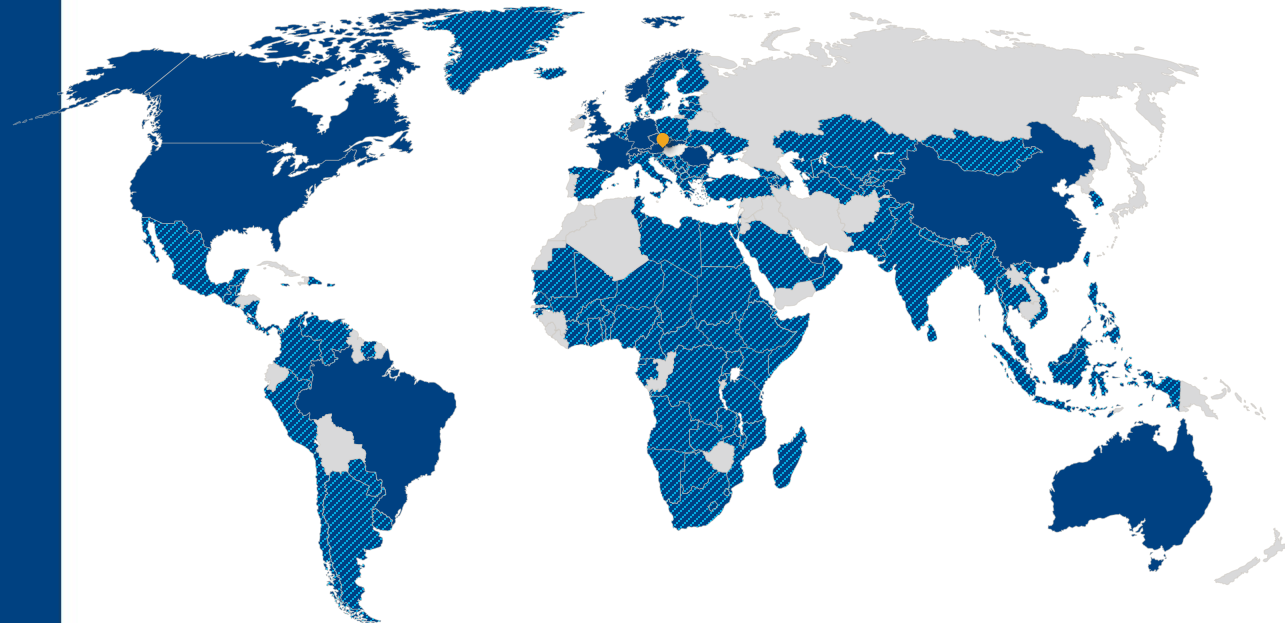


#1 in GSM-R
dispatcher terminals



240,000 km
largest maritime coastline
protected

A strong network around the world



■ Regional offices ■ Sales representatives ● Frequentis HQs

Vision

#1 in safety-critical control centre solutions



We are aiming to increase order intake & revenue.

7-8% CAGR annual growth over the last years.

We want to become market leader in all our products.

In some products we are already market leader.

We need strong local partners that are committed to a joint growth strategy.

Let's become more successful together.

€13.1bn
total market size



€2.7bn
addressable
market today

R&D

Remote Digital Tower

Drone management

Mission-critical services via 5G/LTE

New deployment models (Cloud, Software-as-a-Service)

M&A (8 acquisitions since IPO: 5 in ATM, 3 in PST)

Some useful links . . .



For more **information**, come and visit our [website](#) or watch our anniversary [video](#)!

"Unlock Your Future: **Join Us Today!**"



Check out our [career site](#) and **open job positions**.

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