

The End of a Hidden Champion

and the Start to co-create a Global Leader in
Animal Nutrition and Health

Herbert Kneissl

1983: Company BIOMIN founded by Erich Erber

2019: ERBER Group (BIOMIN, Romer Labs, Sanphar, EFB)

€ 330 mio

20%+

1.200

12

15

40

130

Sales

EBITDA

Employees

production sites

R&D sites

country-offices

countries coverage



GETZERSDORF

Royal DSM kauft Erber Gruppe für 980 Mio. Euro

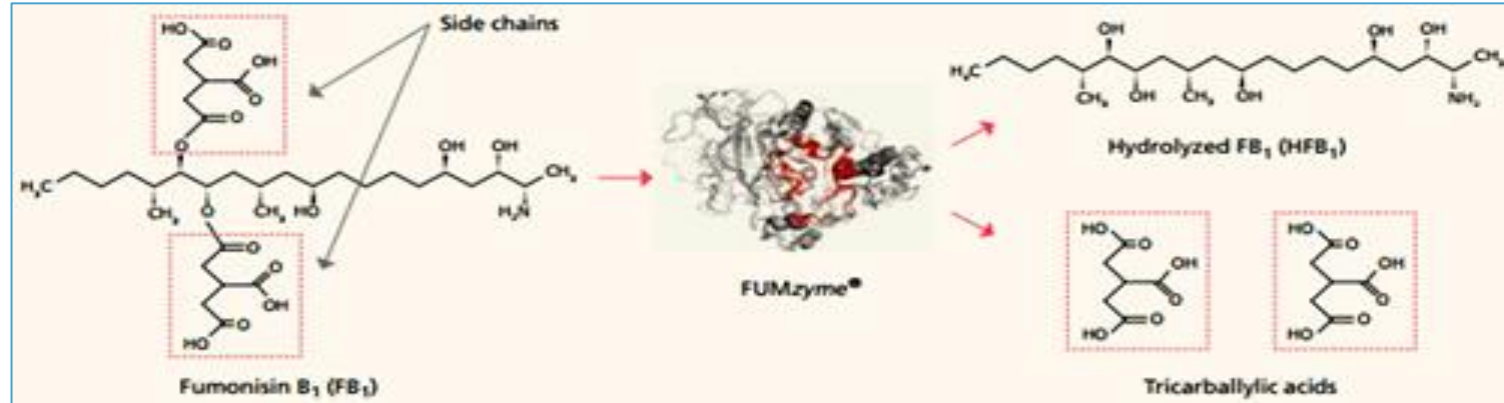
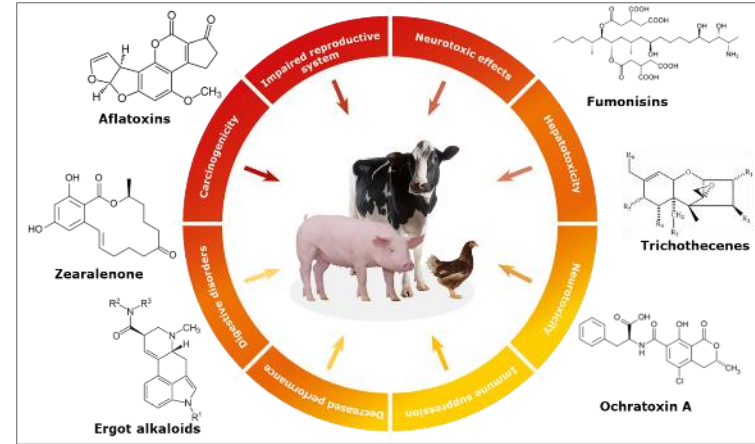
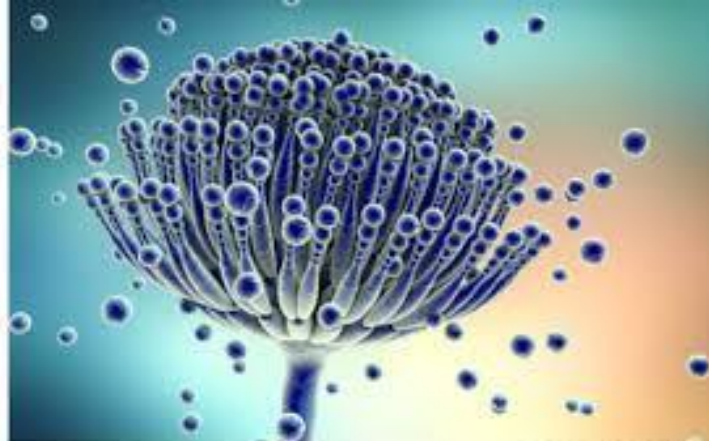
APA^{OTS}

AKTUALISIERT AM 12. JUNI 2020 | 10:44

dsm-firmenich ●●●

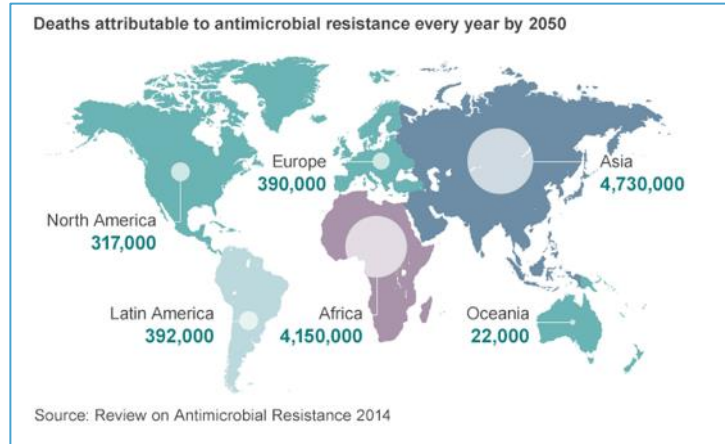
What we are best at (BIOMIN)

Feed Additives - Mycotoxin Deactivation with Enzymes

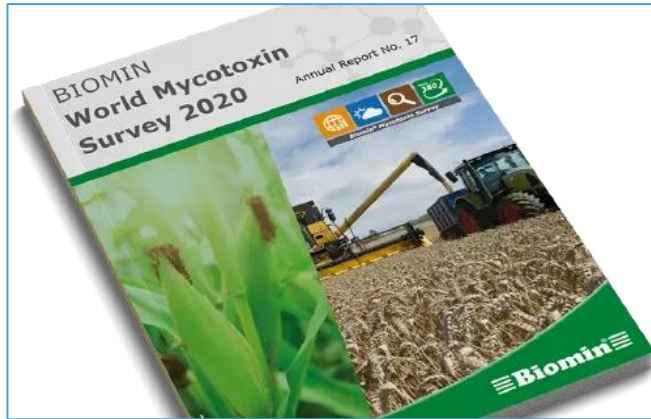


Why we are the best (BIOMIN)

Alternative to Antibiotics – Focus: Science & Development – EU Registration – Awareness & Promotion



Tulln developed into the World Leading Research Site for Mycotoxins (BIOMIN: 120 Scientists)



Communication: relevant and differentiated – Customer Experience: Why we are the best to work with



Staatspreis
Innovation
2022

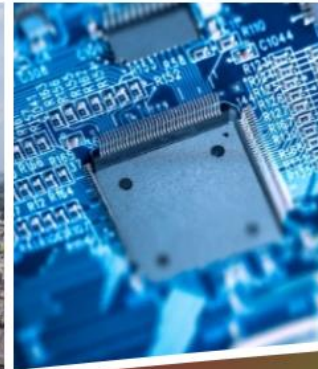
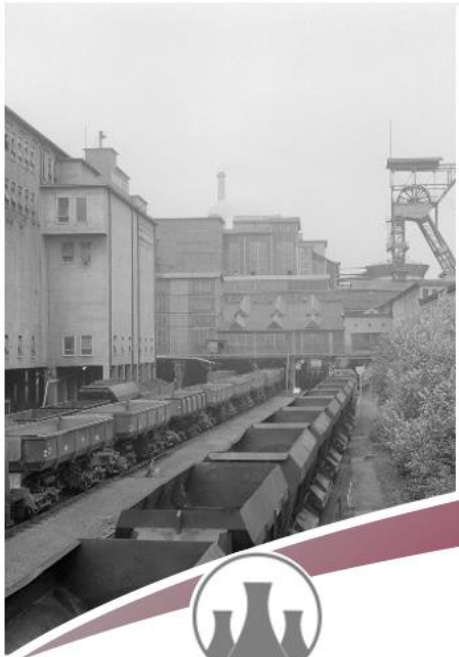


Why DSM acquired this Hidden Champion? More than a century of successful transformation

Coal mining

(Petro)chemicals

Nutrition, Health
& Sustainable Living



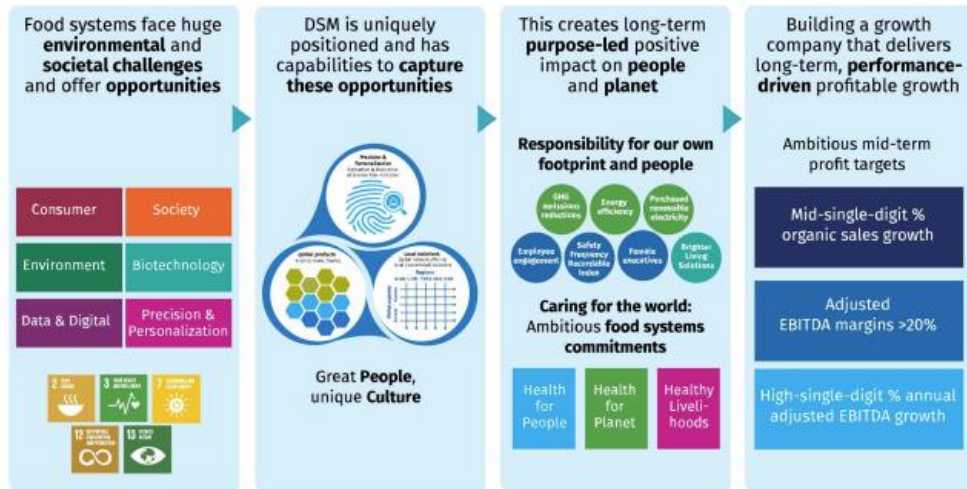
2022

1902



Mycotoxin Deactivation in Performance Solutions of DSM ANH – a new cornerstone for sustainable and profitable growth

DSM Strategy



DSM = Health, Nutrition and Bioscience

Purpose-led, science based company

3 Segments – benefit for health of people and planet with future potential

R&D DSM: 345 mio € (4,1% of sales)
1226 scientists

Challenges: Feed-Cost / Vitamins / China

Since May 9th 2023: dsm-firmenich

€ 12+ billion sales, appx 30.000 employees

4 Segments: Perfumery & Beauty
Taste, Texture & Health
Health, Nutrition & Care
Animal Nutrition & Health

DSM – financial results 2022



We bring progress to life™

Careers at dsm-firmenich:

<https://www.dsm-firmenich.com/corporate/careers.html>