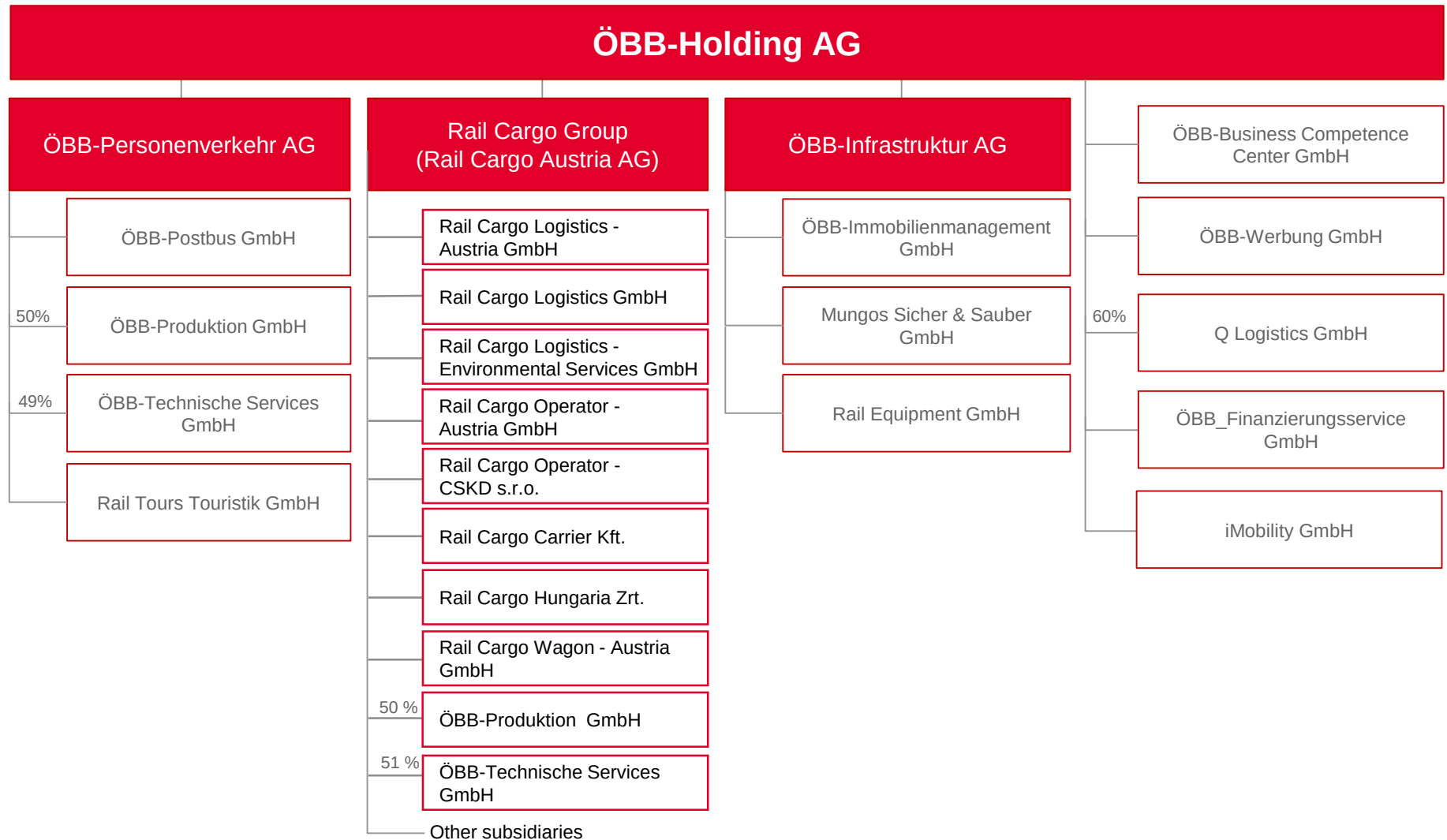


Rail Cargo Group

Your partner for rail logistics
In Europe and Asia

The ÖBB Group | Organisational chart of Austrian railways



Rail Cargo Group | present in 18 countries, within 12 also with own traction - Austria and Hungary Home markets

Geographical presence...



... and selected Facts & Figures 2018

~1.402 trains
per day

113 Mio.
tonnes per year



~3/4 of all transports
international

52,02 Mio.
train km per year



~1/5 all transports in AT

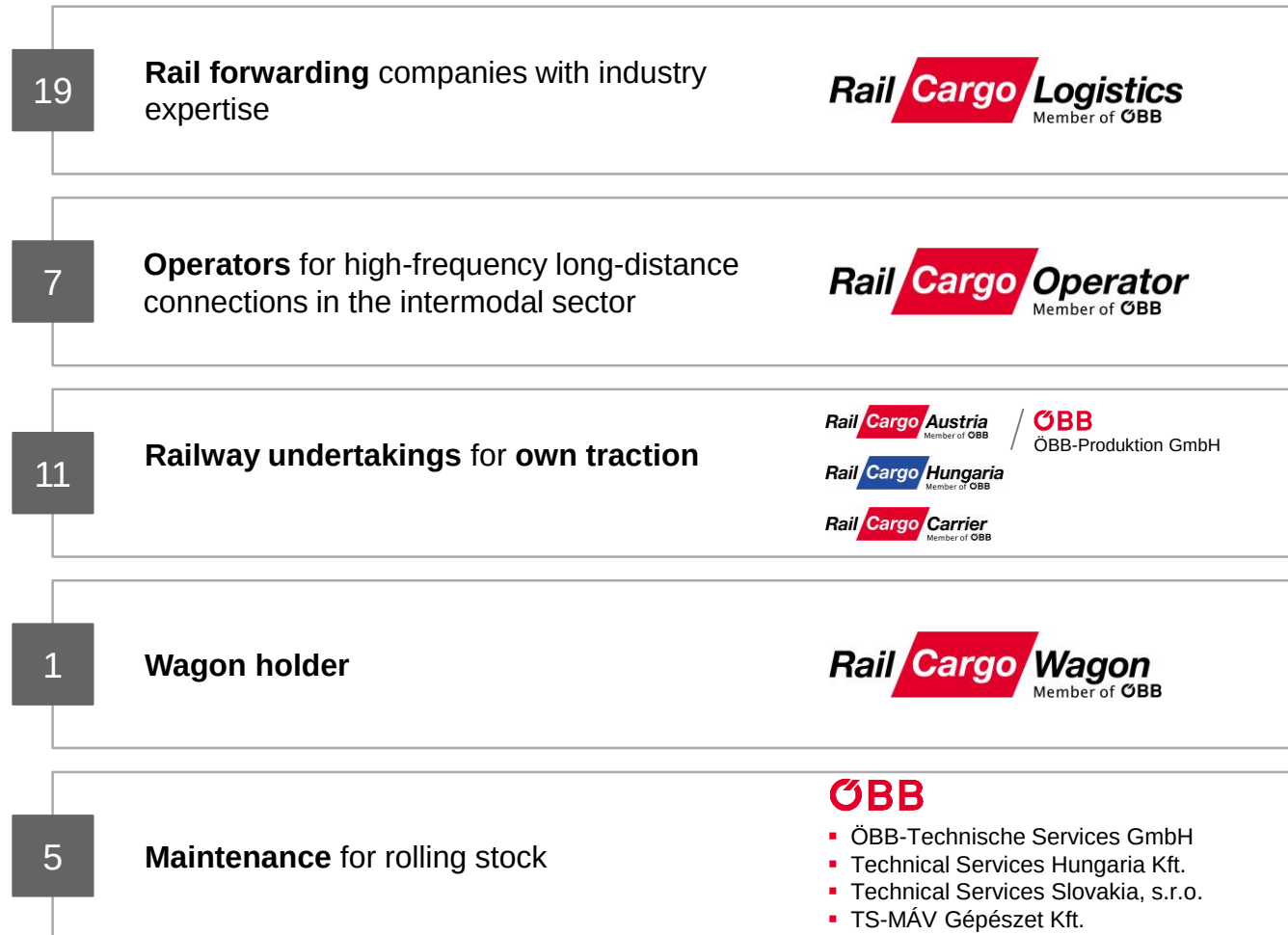
31,7 Bln.
tonnen km per year



653
Locomotiven

25.698
Waggons

Business model | Rail Cargo Group along the entire value chain



Services Rail Cargo Group at a glance

Wagonload & Logistics

We link up trade routes from and throughout Europe to Asia. Whatever the industry, whatever the specific logistics requirements, be it individual wagons or block trains

Rail transport companies

Having our own international production network means that we can offer our customers a crucial competitive advantage on the market

Intermodal Logistics

Frequent long-distance connections link overland transport with marine haulage – throughout Europe and all the way to Asia

Wagon rental/sales

Pooled rail car management enables precision logistics solutions
Our range of services: procurement, leasing, depot storage, damaged rail car management and rail car repurposing

Rolling Road

Entire lorries or semi-trailers cover parts of their route by rail – this saves time, money, stress and protects the environment

Technical services

Maximum functionality and maximum vehicle availability thanks to proactive maintenance concepts

Terminals

National terminals for the unaccompanied (UKV) or accompanied intermodal traffic (ROLA)

Combi Cargo/ROLA Terminal Wels Vbf
4600 Wels, Terminalstraße 100
bernhard.fabian@oebb.at

ROLA Terminal Salzburg Hbf
5020 Salzburg, Lastenstraße 9
guenther.einetter@oebb.at

ROLA Terminal Wörgl
6300 Wörgl, Gewerbepark 2a
kurt.codemo@oebb.at

Combi Cargo Terminal Wolfurt
6960 Wolfurt, Senderstraße 32
robert.steger@oebb.at

ROLA Terminal Brennersee
6256 Gries am Brenner
kurt.codemo@oebb.at

Combi Cargo/ROLA Terminal Villach Süd
9586 Furrnitz, Hart 100
guenther.einetter@oebb.at

Combi Cargo Terminal St. Michael
8770 St. Michael, Madstein 1
werner.loedl@oebb.at

TSA Terminal Service Austria Wien Süd
Güterzentrum Süd I, 1100 Wien
alois.ometzberger@oebb.at

International terminals for the unaccompanied intermodal traffic (UKV)

Terminal Melnik
CZ-27601 Melnik, Celní 1144
sales.rco.cz@railcargo.com

Terminal Brno, a.s.
CZ-61900 Brno, K Terminálu 614/11
terminalbrno@terminalbrno.cz

Terminal Přerov
CZ-57117 Horní Moštěnice
sales.rco.cz@railcargo.com

Terminal Žilina
SK-01001 Žilina, Závodská cesta
sales.rco.sk@railcargo.com

Rail Cargo Terminal - BILK
H-1239 Budapest, Európa utca 4
info.rcf.bilk@railcargo.com

Railport Arad s.r.l.
RO-315200 Curtici FN,
Jud. Arad. P.O. Box 10
office@railportarad.ro

Terminal Bratislava
SK-82109 Bratislava, Lúčna ul. 12
sales.rcc.sk@railcargo.com

 Terminals of ÖBB

 Terminals with share or owned by Rail Cargo Group

European Corridors

TRANSFER

NORD/WEST PORTS

- Mělník–Hamburg
- Mělník–Bremerhaven
- Paskov–Gdansk
- Paskov–Hamburg
- Wolfurt–Hamburg/Bremerhaven
- Wolfurt–Rotterdam
- Vienna–Linz–Hamburg/Bremerhaven
- Vienna–Linz–Rotterdam
- Budapest–Rotterdam

SOUTH PORTS

- Dobrá u Frýdku-Místku–Koper *)
- Bratislava–Koper *)
- Bratislava/Žilina–Koper
- Koper–Bratislava–Vienna–Koper *)
- Paskov–Koper *)
- Bratislava–Budapest–Piraeus *)
- Pardubice–Piraeus *)
- Budapest–Trieste *)
- Budapest–Rijeka *)
- Budapest–Koper
- Villach–Trieste
- Villach–Koper
- Munich–Trieste
- Paskov (Ostrava)–Trieste *)
- Burghausen–Trieste *)
- Salzburg–Trieste
- Salzburg–Trieste–Graz–Salzburg
- Karlsruhe–Trieste *)
- Giengen–Trieste *)
- Hengersberg–Trieste *)
- Trieste–Vienna–Linz–Trieste
- Koper–Bratislava–Brno–Koper *)
- Trieste–Budapest–Bratislava–Trieste *)

CONTINENTAL

- Duisburg–Ljubljana
- Budapest–Wels–Neuss
- Wels–Hall–Dietikon *)
- Vienna–Piadena
- Wels–Lübeck
- Žilina–Kaliningrad *)
- Paskov–Kaliningrad *)
- Žilina–Malaszewicze *)
- Budapest–Ploiești
- Budapest–Curtici
- Pardubice–Terespol *)
- Austrian National intermodal transports

Rolling Road / ROLA

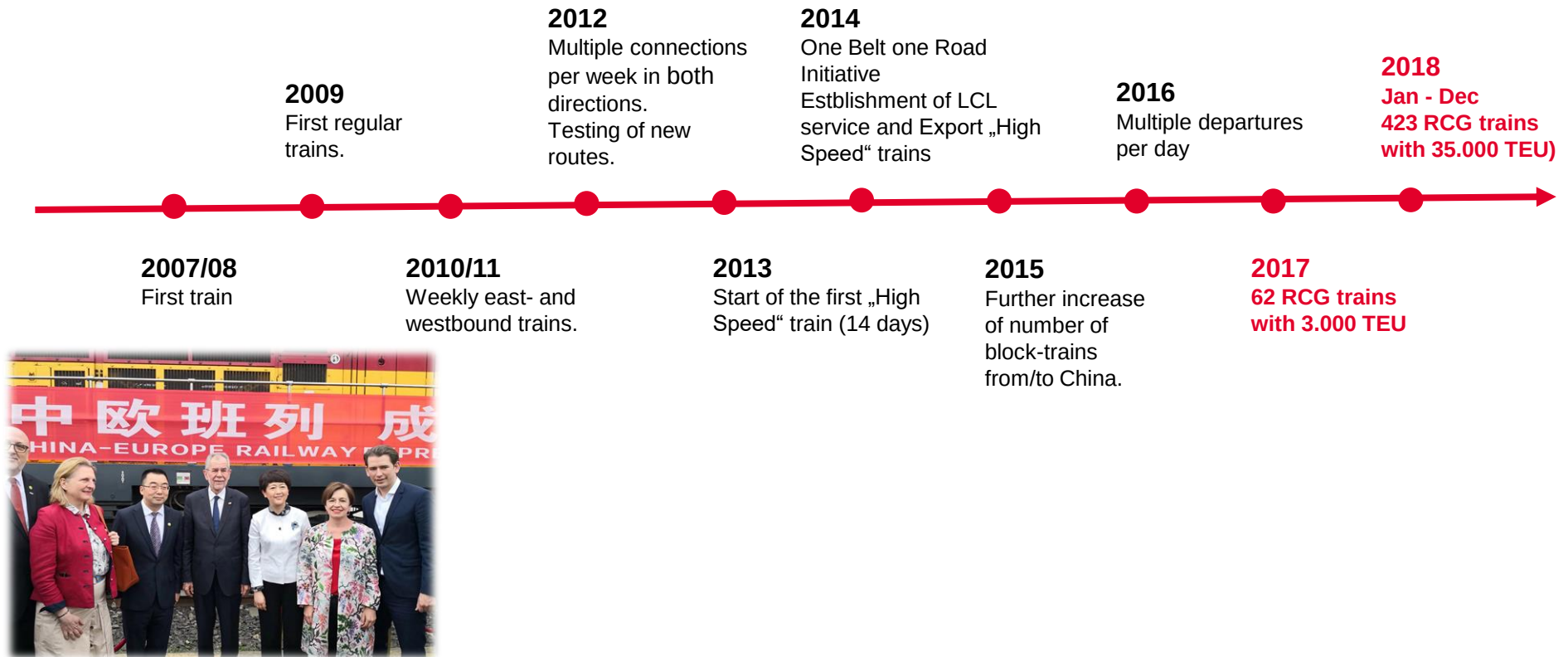
- Wörgl–Brenner (ROLA)
- Wörgl–Trento (ROLA)
- Salzburg–Ferneti (ROLA)
- Wels–Maribor (ROLA)
- Wels–Trieste (ISU)
- Wörgl–Ferneti (ROLA *)

SOUTHEAST EUROPE with antenna connections

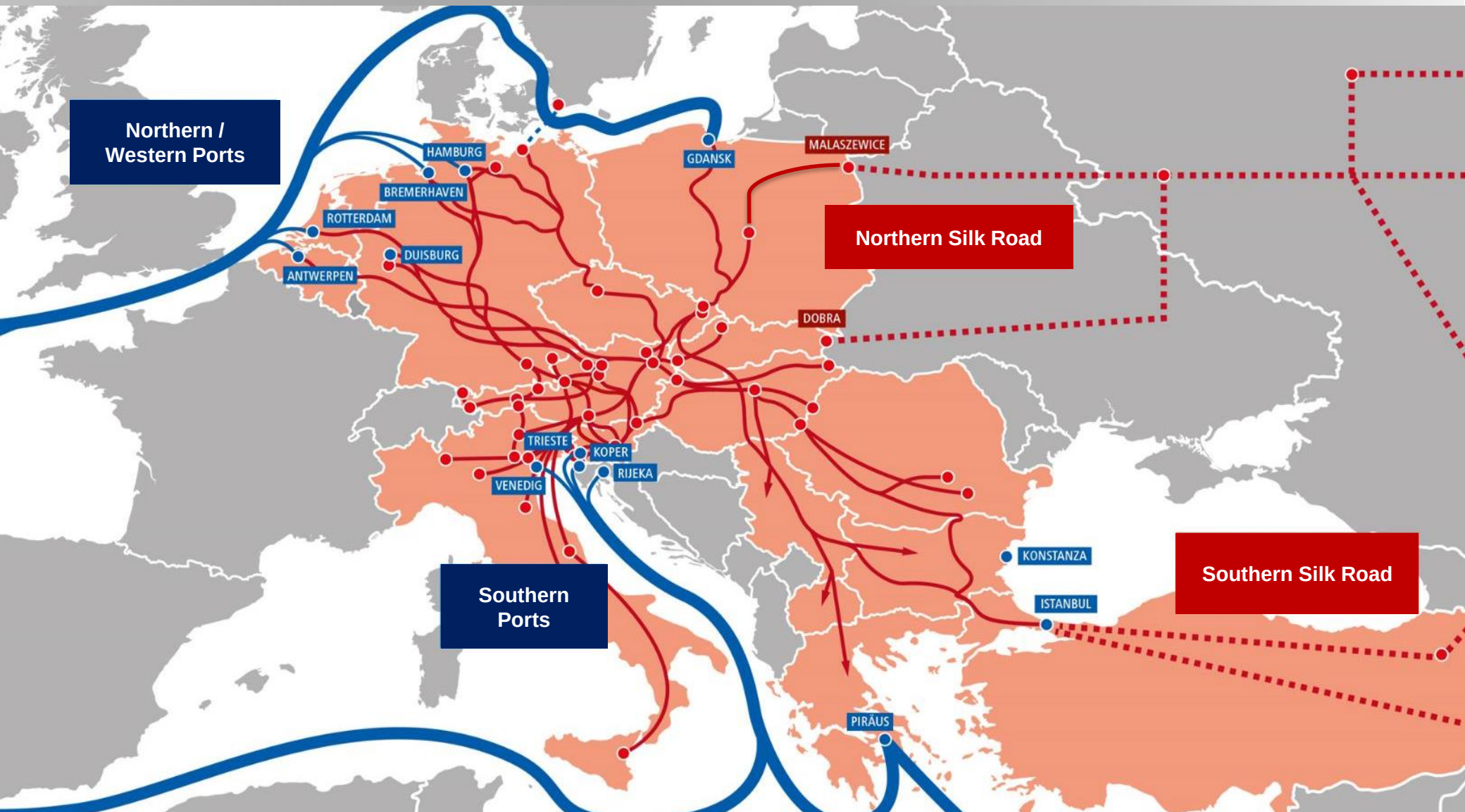
- Sopron–Budapest–Istanbul
- Budapest–Ploiești
- Budapest–Wels–Neuss
- Budapest–Trieste *)
- Budapest–Rijeka *)
- Budapest–Koper
- Budapest–Piraeus *)
- Budapest–Rotterdam
- Budapest (BILK/MAHART) – various AT terminals (empty boxes' repositioning)
- Bratislava–Koper *)
- Koper–Bratislava–Brno–Koper *)
- Budapest–Bratislava *)

*) Company train

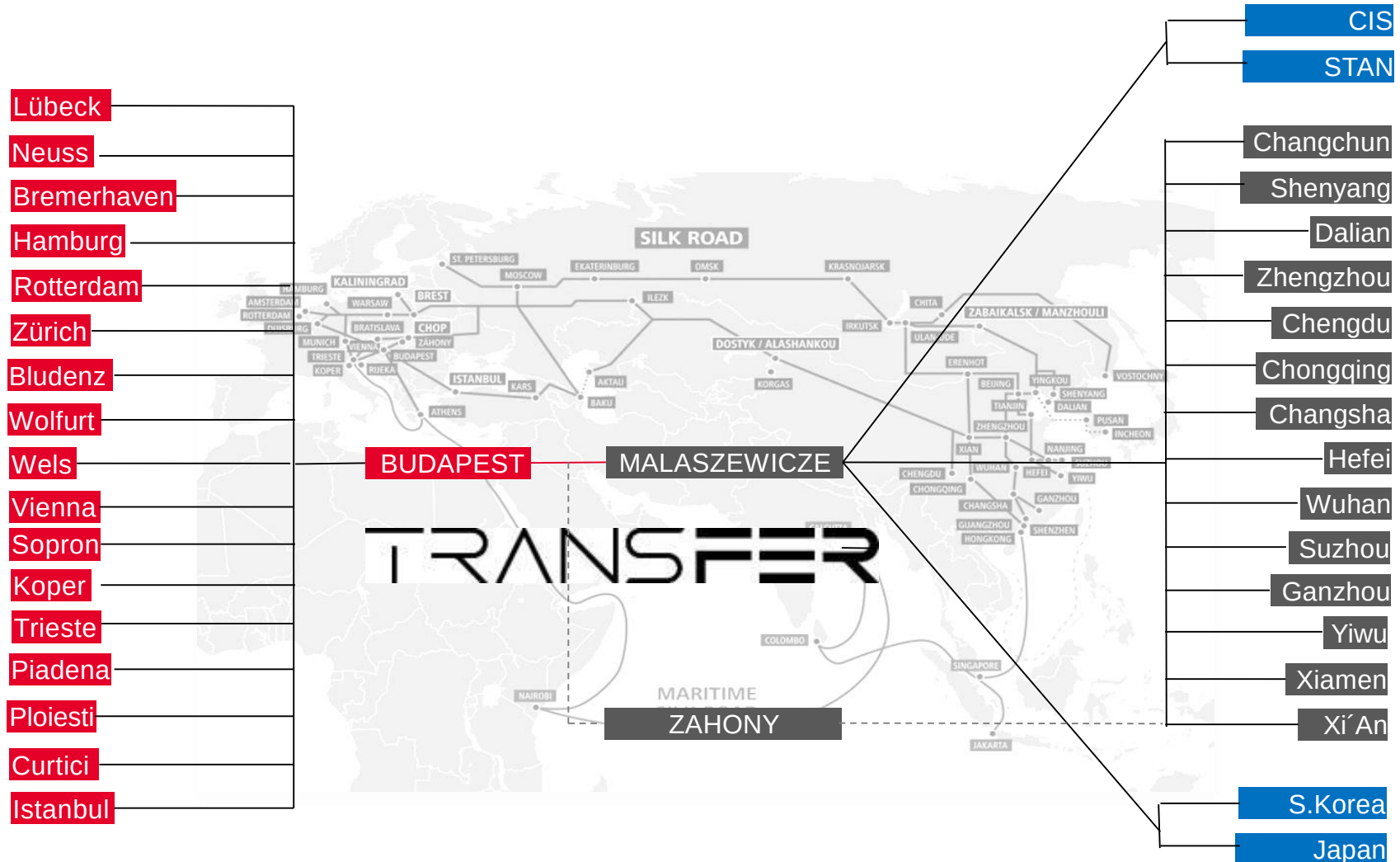
Rail Cargo Group | Strong growth on all Europe - China corridors



TransNET | TransNET offers comprehensive door-to-door-logistic



China-Europe | Our main Eurasian service is via Malaszewicze and Zahony to Budapest, which is our main gateway to CEE



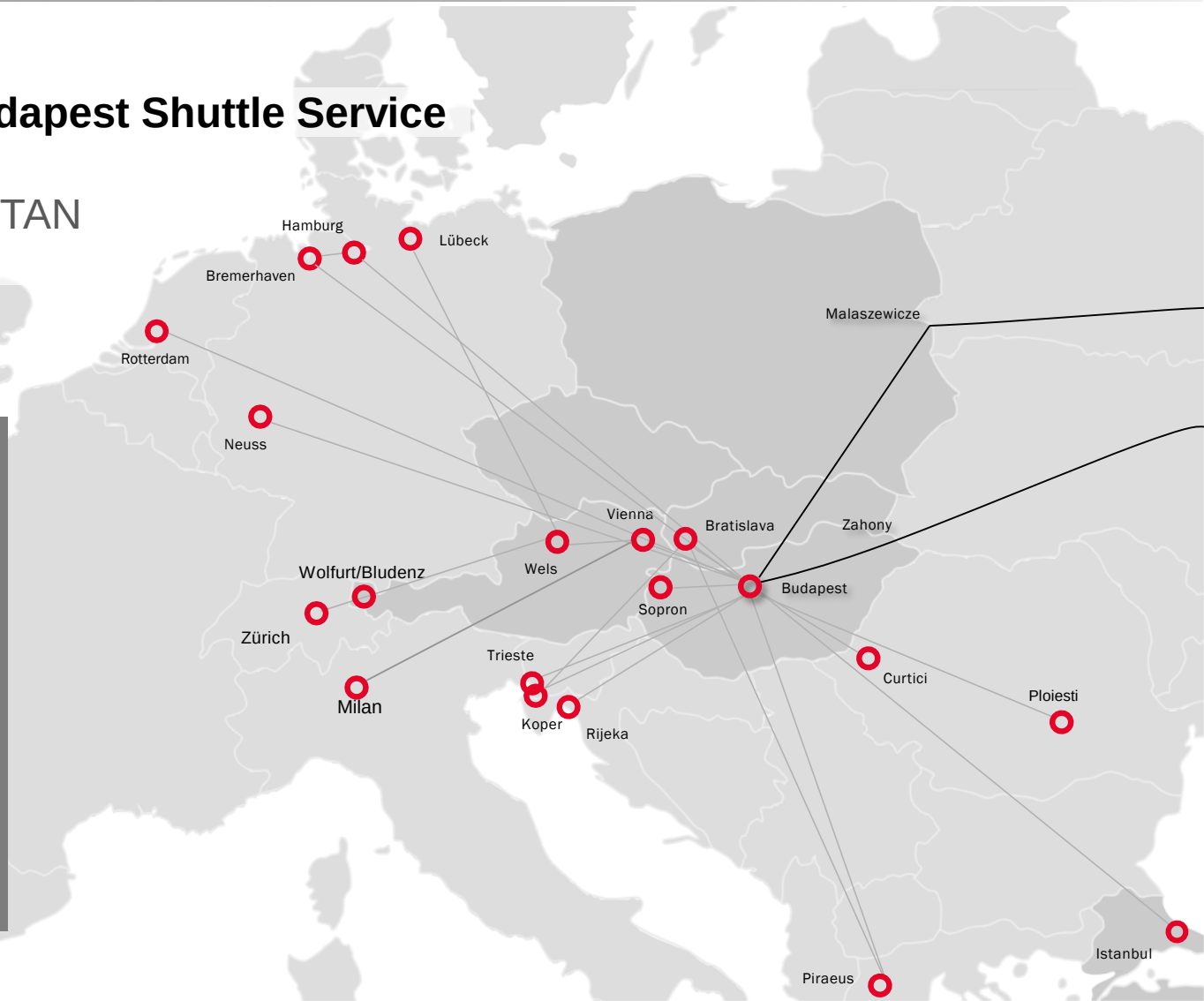
TransNET | Main aim of our strategy is to connect the CN container flows into our European network via Budapest

■ New Malaszewicze – Budapest Shuttle Service

- Connection to China
- Connection to CIS / STAN
- Continental Links

FROM / TO BUDAPEST

Terminal	Transit time	Frequency
Wels	1 day	3x/week
Neuss	3 day	4x/week
Hamburg	2 day	5x/week
Bremerhaven	2 day	3x/week
Lübeck	3 day	2x/week
Rotterdam	3 day	2x/week
Koper	1 Tag	7x/week
Istanbul	4 day	5x/week
Zürich	12 hours	1x/week
Ploiesti	2 days	1x/week



Rail Cargo Group
Member of OBB



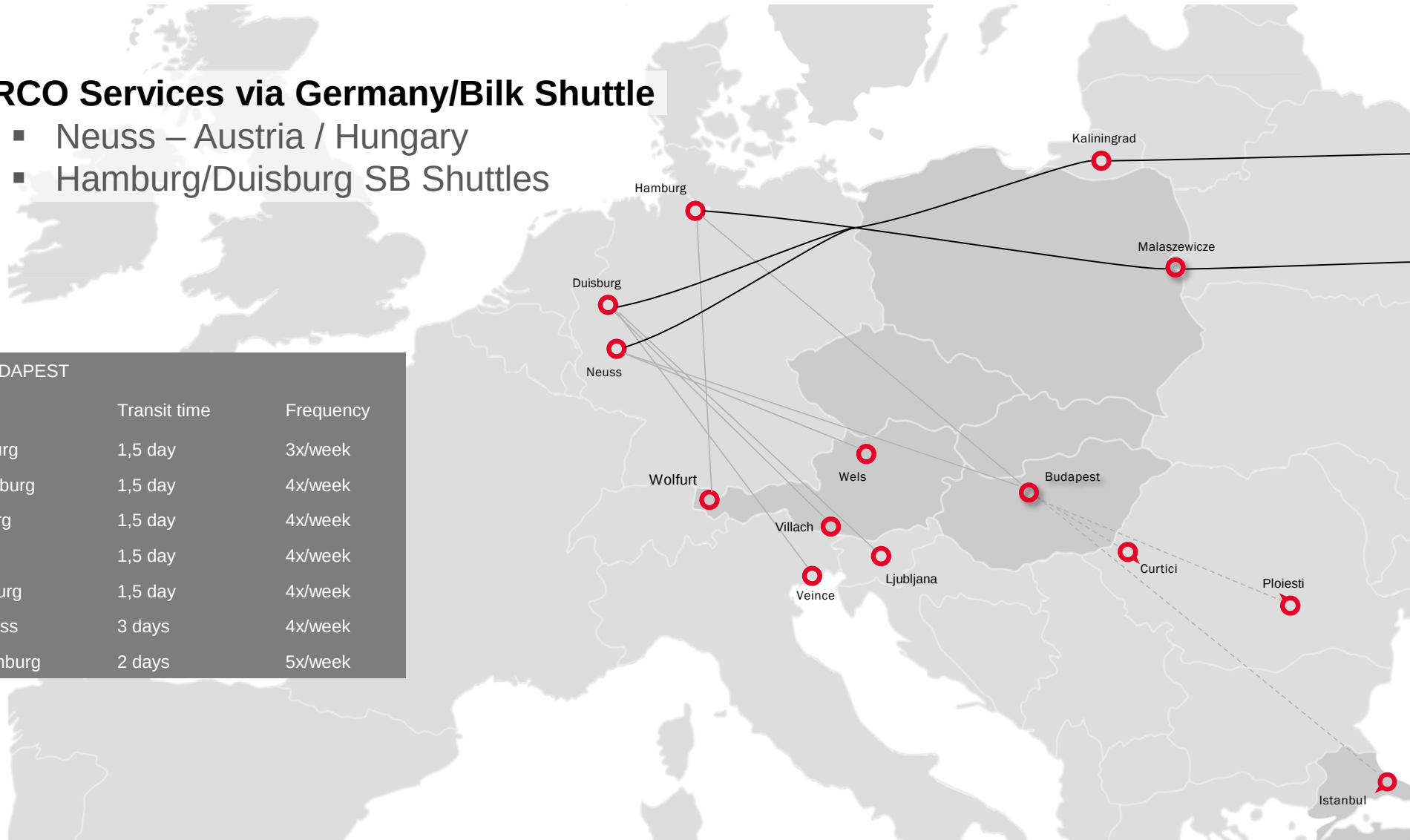
Additional solution | ..to further connect our network via Hamburg, Duisburg and Neuss

■ RCO Services via Germany/Bilk Shuttle

- Neuss – Austria / Hungary
- Hamburg/Duisburg SB Shuttles

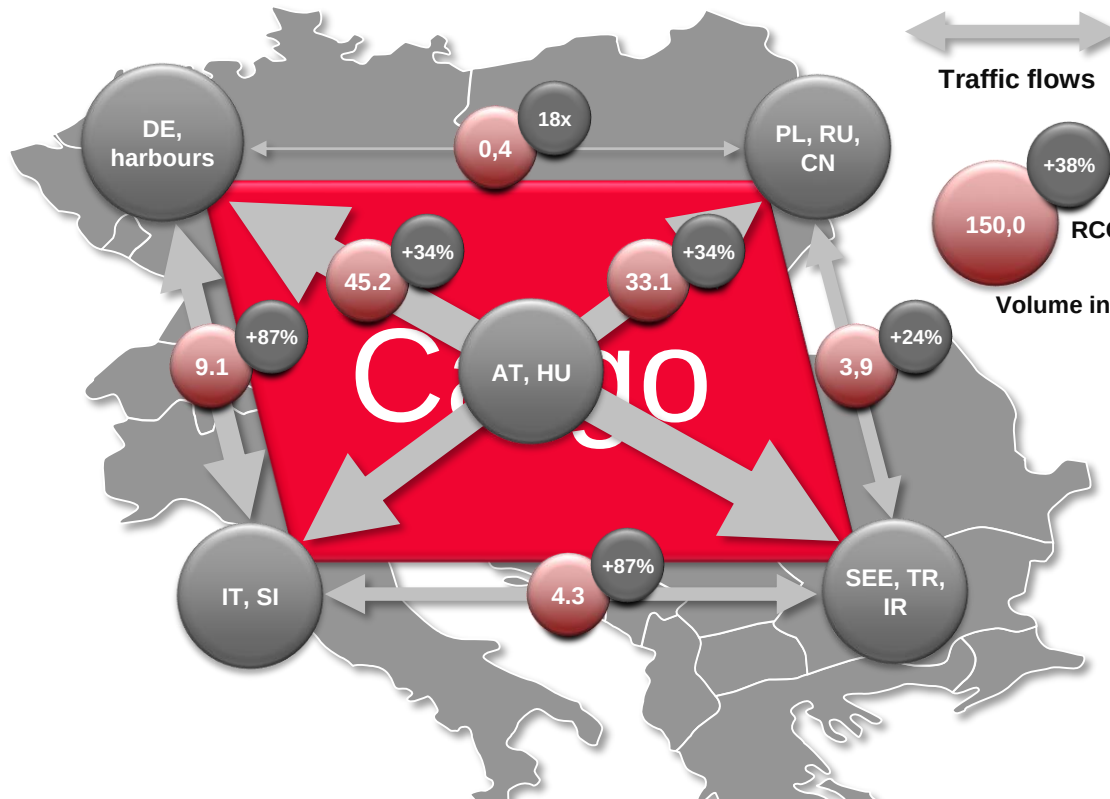
FROM / TO BUDAPEST

Terminal	Transit time	Frequency
Venice - Duisburg	1,5 day	3x/week
Ljubljana - Duisburg	1,5 day	4x/week
Villach -Duisburg	1,5 day	4x/week
Wels - Neuss	1,5 day	4x/week
Wolfurt - Hamburg	1,5 day	4x/week
Budapest - Neuss	3 days	4x/week
Budapest - Hamburg	2 days	5x/week



Strategy | Internationalisation is our driver

International corridors



Traffic flows

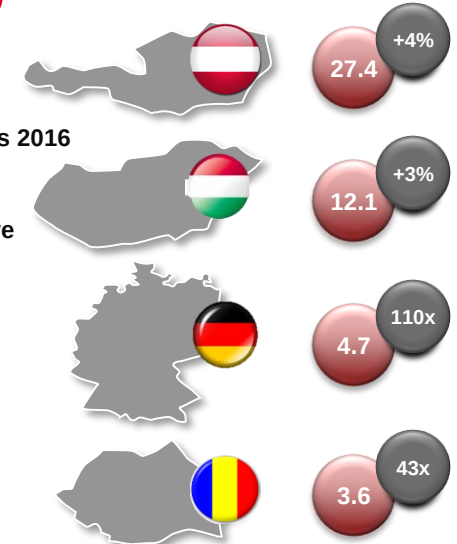
Growth rate RCG vs 2016

RCG midterm objective

Volume in mn tons per year



Relevant national markets



Other markets



- 150 mn tons per year realistic potential identified
- Growth of ~30% on the main corridors transiting AT & HU
- Developing Brenner axis and IT-SEE, DE-TK und IT/SI-PL connections



We care for you