

Important Regulations on Standards for Qualification Agreements ("Tenure Requirements")

From the perspective of organizational regulations employees who have successfully completed a qualification agreement are to be classified as full professors.

Besides the below specified requirements with regard to research, qualification agreements contain requirements regarding teaching (in terms of quality and quantity) and outreach/citizenship behavior (specified individually).

The *minimum standards for qualification agreements with regard to research* at the Department of Strategy and Innovation are defined by the following two requirements:

- (1) Successful completion of habilitation proceedings. To achieve this, candidates are expected to publish a total of five articles, all of them at least at the level of B-rated publications based on the VHB ranking.
The requirements for successful completion of habilitation proceedings are defined in more detail in the Senate Habilitation Directive in the WU By-Laws and in the department's own habilitation directive.

- (2) For successfully completing a qualification agreement the following additional minimum requirements apply:

- (a) At least two of the five articles required for completion of habilitation proceedings must have been accepted for publication in A+ journals (according to the VHB ranking or the WU Star Journal List).

- (b) Apart from these two A+ articles, at least one further paper must have been accepted for publication in a journal rated no lower than A (according to the VHB ranking).

From the three articles specified in items (a) and (b), at least one must be a single-author publication, and none of the five required publications must have more than the usual number of authors for international publications in the respective discipline (max. three authors; only one of the articles may have four authors).

All five publications must be no older than ten years (calculated from the year of publication), and at least two of the five articles must have been published or accepted for publication during the qualification agreement period. Papers are only accepted if they are regarded as proper academic articles by the scientific community (i.e. no editorials, replies to other contributions, book reviews, or similar papers). The articles are evaluated based on the versions of the relevant journal rankings in effect at the time of conclusion of the qualification agreement. In the case of older articles, the papers may also be evaluated based on rankings that were in effect at the time when the paper was accepted for publication, if this results in a higher rating.

A+ Journals according to WU STAR Journal / VHB list:

Academy of Management Journal
Academy of Management Review
Accounting Review
Accounting, Organizations and Society
Administrative Science Quarterly
American Economic Review

Econometrica
Economic Journal

Information Systems Research
International Economic Review
International Journal of Research in Marketing

Journal of Accounting and Economics
Journal of Accounting Research
Journal of Consumer Research
Journal of Econometrics
Journal of Economic Literature
Journal of Economic Theory
Journal of Finance
Journal of Financial Economics
Journal of Marketing
Journal of Marketing Research
Journal of Political Economy

Management Science
Marketing Science
MIS Quarterly

Nature

Operations Research
Organization Science

Quarterly Journal of Economics

RAND Journal of Economics
Review of Economic Studies
Review of Financial Studies

Science
Strategic Management Journal

A Journals VHB list

Academy of Management Annals

Contemporary Accounting Research

Discrete Applied Mathematics

Entrepreneurship: Theory and Practice

European Accounting Review

European Journal of Information Systems

European Journal of Operational Research (EJOR)

Experimental Economics

Health Economics

Health Services Research

IIE Transactions

Information Systems Journal

INFORMS Journal on Computing

International Journal of Research in Marketing

Journal of the Academy of Marketing Science

Journal of Applied Psychology

Journal of Banking & Finance

Journal of Business Venturing

Journal of Consumer Psychology

Journal of Economic Behavior and Organization

Journal of Economic Dynamics & Control

Journal of Economics & Management Strategy

Journal of Health Economics

Journal of Financial Intermediation

Journal of Financial and Quantitative Analysis (JFQA)

Journal of Information Technology

Journal of Industrial Economics

Journal of International Business Studies JIBS

Journal of Management (JOM)

Journal of Management Studies (JMS)

Journal of Management Information Systems

Journal of Money, Credit and Banking (JMCB)

Journal of Operations Management

Journal of Product Innovation Management

Journal of Public Economics

Journal of Retailing

Journal of Risk and Insurance

Journal of Service Research

Journal of the Association for Information Systems

Mathematical Programming

Management Accounting Research

Manufacturing & Service Operations Management

National Tax Journal

Organizational Behavior and Human Decision Processes

Organization Studies

Proceedings of the International Conference on Information Systems
Production and Operations Management

Research Policy
Review of Accounting Studies
Review of Derivatives Research
Review of Finance

SIAM Journal on Computing
Strategic Entrepreneurship Journal

The Journal of Strategic Information Systems
Transportation Science